





Turkish
Building
Industry's and
Region's
Leading
Gathering







42nd Yapı - Turkeybuild Istanbul



TUYAP Fair and Congress Center Istanbul, Turkey

www.yapifuari.com.tr





Organiser









TÜRK YAPI SEKTÖRÜNÜN TEK YAPI FUARI'NA HOŞGELDİNİZ

WELCOME TO TURKISH BUILDING INDUSTRY'S
and REGION'S BIGGEST GATHERING



EXHIBITORS

VISITORS

EVENTS

794 exhibitors

85,923 visitors

30 events

17

countries represented

64,115 m² covering 12 halls and outdoor area

89%

of visitors attended to source products, services and information

101 81 cities of

Turkey

93
expert speakers

30+

industry topics

2,001 attendees

Exhibitors

794 exhibitors from 17 countries

- Construction Machinery, Hardware & Tools, Constructional Steel, Prefabricated Structures, Building Systems
- Finishing, Wall and Floor Coverings, Bathroom Kitchen Equipment, Doors and Accessories, Electricity, Lighting, Automation
- Insulation, Building Chemicals, Paint, Roof
- Joinery (Doors Windows), Façade, Automatic Door Gates, Sun Protection
- Structural Systems, Installation, Elevators, Landscaping, Software

COUNTRIES REPRESENTED

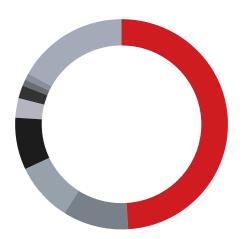




Visitors

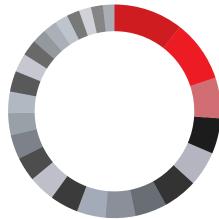
85,923 professionals from **101** countries and **81** cities of Turkey

VISITOR PROFILE



- 49% Construction
- 10% Architectural Design
 - 9% Interior Design and Decoration
 - 8% Wholesale
 - 3% Retail
 - 2% Finishing Works
 - 1% Property Management
 - 1% Media
- **17**% Other

INTERNATIONAL VISITORS



- **11**% Iran
- **9**% Iraq
- **6**% Azerbaijan
- 5% Kosovo
- 5% Libya
- 5% Northern Cyprus
- 5% Georgia
- 5% Jordan
- 4% Bulgaria
- 4% Palestine
- 4% Algeria
- 4% Saudi Arabia
- 4% Lebanon

- 3% Germany
- 3% Ukraine
- 3% Israel
- 3% Russia
- **3**% Oatar
- 2% Romania
- **2**% UAE
- 2% China
- 2% Macedonia
- 2% Morocco
- 2% United Kingdom
- 2% Uzbekistan

26% year-on-year increase in international visitors

PRODUCTS OF INTEREST

% 60 45 30 15

- **57**% Building Materials, Structures & Elements
- 51% Facades & Roofing
- 47% Bathroom, Kitchen, Pool & Spa
- **47**% Building Chemicals, Mixtures & Insulation
- 43% Ceramics & Stone
- 41% Interior Design & Decor
- **40**% Flooring
- 37% Wall Coverings
- 33% Lighting & Electrics
- 33% Windows & Profile Systems

B2B MEETINGS total of 727 meetings





Turkish Building Industry's and Region's Leading Exhibition

.com.tr



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exhibition where you can meet all industry stakeholders, including architects, engineers, consultants, contractors, industry professionals, students, tradespeople and consumers. You can also find all the latest products in this exhibition. This is obviously an important platform for both the domestic and international arena. It's an international platform for hosting international exhibitors and is the best exhibition in this region.

Yapı - Turkeybuild Istanbul is an

Ferdi Erdoğan
Turkey İMSAD Chairman of the Board



What our exhibitors said:



The Yapi exhibition is an important platform that we've attended for many years and brings together all the companies in the sector. I'd like tp point out that we had a productive and dynamic exhibition this year.

We're here to introduce our new products, particularly to potential domestic and export customers, and to expand our customer network. There's been a considerable increase in the number of visitors coming from abroad, especially from Africa and the Middle East, compared to previous years.

Serpil ONAN, Sales Manager ADOPEN PLASTİK ve İNŞAAT SAN. A.Ş. As one of Turkey's most established lighting companies, our customers include key retail chains and respected architecture and construction companies.

The Yapi exhibition is the best platform to reach potential customers of such scale. We've therefore attended the exhibition for many years. We're satisfied with the number of visitors and qualified customers. The exhibition makes a great contribution to our sales and marketing activities, which is why it's the only exhibition we attend in Turkey.

Serhan ACAR, Group Sales Manager LAMP 83 AYDINLATMA SAN. ve TIC. A.Ş. We've participated in this exhibition for 25 years. It's the most important construction industry for the region and one of the top 5 in Europe so we see visitors from many different countries here. Over the years, the visitors are returning as our customers. Yapı - Turkeybuild Istanbul has always contributed to our exports and brand awareness on the market.

Serdar URFALILAR
Chairman of the Board of Directors
URTIM KALIP VE ISKELE SISTEMLERI
SAN. VE TIC. A.Ş.

Yapı - Turkeybuild has proved itself. It's recognised across many countries world-wide and is extremely impactful in terms of visitor profile: the show attracts visitors from a wide range of countries. In my opinion, this exhibition has earned its place.

Dinç Z. OYLUM, Turkey General Manager DORMAKABA KAPI VE GÜVENLİK SİSTEMLERİ A.Ş. We've been participating in this building exhibition for many years. It's where we come together with our customers, stakeholders and other industry professionals. It's invaluable to us. It's an important medium to showcase the strength of Turkey's construction sector to the world.

Gamze DOĞAN, Marketing Manager MAPEİ YAPI KİMYASALLARI A.Ş. We've been participating in Yapı - Turkeybuild for over 20 years as it's the best place to introduce our new products to customers and get their feedback. It's one of the most important exhibitions in Turkey and continues to make steps to become a global brand.

Özge EROL, *Marketing Manager* KNAUF İNŞAAT VE YAPI ELEMANLARI SAN VE TİC. A.Ş. Yapı - Turkeybuild, which has provided a significant contribution to the Turkish building industry since 1978 and grows year by year, is a hugely important event. In Turkey, the building industry has great potential and I believe that Yapı - Turkeybuild Istanbul is very effective and has contributed greatly to the country's economy.

Sibel BOZEL, Chairman of İstanbul Association of Architects in Private Practice ISTANBUL ASSOCIATION OF ARCHITECTS IN PRIVATE PRACTICE



A bigger and better 5 day programme of **business** events

Industry experts share their insight and essential information on current issues facing the industry and new technologies and innovations in building materials, construction, and architecture.









Sessions included:

Architect Conferences

Well-known national and international architects share their design approaches and latest projects.

Building Sessions

Analytical, educational and inspirational sessions on materials. real-estate, contruction energy, and design. and energy for building professionals.

Trend Seminars

An overview of the latest industry trends covering data, BIM,

Technical Seminars

Exhibitors share information on their latest developments in technology and building materials.

Live Demos

Exhibitors share information on their latest developments in technology and building materials.

Keynote speakers included:

Achim Menges

Founding Director of the Institute for Computational Design and Construction

Alastair Parvin

Designer / Co-Founder of WikiHouse Foundation

Asif Khan

Founder of Asif Khan Architecture

Louis Schulz

Founding Member of Assemble

Maria Lisogorskaya

Founding Member of Assemble

Dr. Doğan Hasol

Engineer Msc / Architect

Ferdi Erdoğan

President of IMSAD Turkey (Association of Turkish Construction Material Producers)

Melda Yücealp

NTV Economy Program Producer and Broadcaster

Nazmi Durbakavım

President of INDER (Istanbul Constructors Association)

Sibel Dalokay Bozer

President of Istanbul SMD (Istanbul **Association of Architects in Private Practice**)

New events:

Yapı Forum

The Building Industry Agenda Forum bringing together key figures and representatives of industry associations to assess the year's results and share projections for future materials, construction, the economy and planning.

Yapı Masterclass

Interactive masterclasses on new products presented at the exhibition, moderated by a guest speaker and with a panel of architects and exhibitors.

Yapı Unplugged

A reuse workshop putting to use waste materials from the exhibition installation to produce innovative and functional designs displayed at the exhibition.

Yapı - Turkeybuild İstanbul Annual Awards 2018

Yapı - Turkeybuild Istanbul is honoured to present the sector's leading independent industry awards as well as its own building award.

Golden Magnet Stand Design Awards

Yapı - Turkeybuild Istanbul's very own award showcases the power of design to bring the sector together. The Golden Magnet is award to companies that turn their brands and products into points of interest for visitors through their stand design.

The winners are chosen by an expert independent jury.

Insulation Industry Achievement Awards (B2B Medya)

The Insulation Industry Achievement Awards, organised by B2B Medya Yayin Grubu's Yalitim Magazine, is the most prestigious and exciting event for the insulation sector.

The winners are chosen by Yalitim Magazine's readers and an expert jury in the categories: Investment of the Year, Thermal Insultation Project of the Year, Waterproofing Product of the Year, Soundproofing Product of the Year, and Fire Insulation Product of the Year.

Investment in the Future Awards (IMSAD Turkey)

The Investment in the Future Awards honour IMSAD Turkey members' sustainable solid applications.

First held in 2017, the awards are presented to 27 different projects at Yapı - Turkeybuild Istanbul.



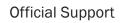
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Save the date



18 - 22 June 2019

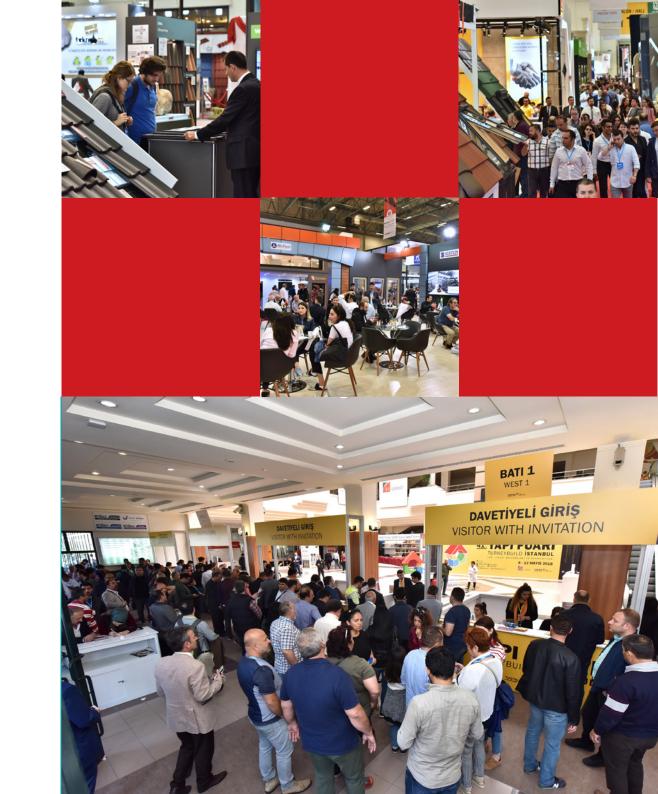
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About the organiser:

ITE Group is one of the world's foremost events companies. For more than two decades, we have been connecting building and construction businesses to some of the most significant markets across the globe.



Be a part of





Exhibit

Reach Turkey's enormous building and construction sector at Yapı - Turkeybuild Istanbul. For over 40 years, we've connected brands to buyers and increased their export potential - let us do the same for you.

Visit

Yapı - Turkeybuild Istanbul is the country's leading and longest-running building exhibition. Meet thousands of suppliers and manufacturers from across Turkey and beyond.

Sponsor

Yapı - Turkeybuild Istanbul offers unparalleled oppotunities to build brand awareness in the global building industry.

