

pharmtech
& ingredients



a Hyve event

International exhibition
of equipment, raw
materials and technologies
for pharmaceutical
production

SPONSORSHIP
OPPORTUNITIES

23-26
NOVEMBER
2021

Crocus Expo IEC,
Moscow, Russia

pharmtech-expo.ru

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Sponsorship opportunities

The Pharmtech & Ingredients exhibition and Pharmtechprom forum are the main events dedicated to the manufacturing of pharmaceutical products in Russia and the Eurasian Economic Union and every year attract leading specialists from the pharmaceutical industry.

You can maximize commercial efficiency of participation in the Exhibition and Forum and create a memorable image of a strong brand among the major figures of the pharmaceutical market by becoming a sponsor.

SPONSORING PHARMTECH & INGREDIENTS AND PHARMTECHPROM FORUM IS AN OPPORTUNITY TO:

- Strengthen the position of your company in the pharmaceutical market
- Increase sales to the direct users of your services
- Secure a significant advantage in a competitive field
- Ensure recognition of your company and establish the image of a successful brand
- Strengthen existing business ties
- Present emerging prospects to new clients
- Ensure that the more than 8200 industry specialists who visit

You can choose the type of sponsorship that most suits your goals and objectives. Also we would be glad to discuss with you special projects within the sponsorship package of Pharmtech & Ingredients and Pharmtechprom forum.

GENERAL SPONSOR

24,700 €

Sponsorship package includes:

- Sponsor's logo with General Exhibition Sponsor status on outdoor advertising (street banners)
- Sponsor's logo with status on the main page of exhibition website with link to sponsor's website
- Sponsor's logo in the "Exhibition Sponsors" section of the exhibition website
- Sponsor's logo on complimentary exhibition tickets
- Placement of the logo of the Sponsor in all press advertisements for the exhibition
- Sponsor's logo on bags for visitors
- Sponsor's advertising structures in the registration area (octanorm 2 x 2.9 m, made by Organiser)
- Complimentary exhibition tickets for the Sponsor to carry out their own promotional activities (number of tickets by agreement)
- Sponsor advertisement (2nd cover, color, A5) in the official exhibition catalogue
- Sponsor's logo on Acknowledgements page in official exhibition catalogue
- Brief information about the Sponsor and its activities in exhibition press-releases (sent to media partners)
- Publication of a news item on the official website of the exhibition about the granting of the General Sponsor of the Exhibition status with a short description of company activity – 1 (one) time;
- Sponsor's news and an article about the Sponsor placed in the "News" section of the exhibition website (the text (not more than 1500 symbols) of the article is agreed with the Organiser)
- Sponsor's advertising materials distributing in the registration zone
- Opportunity for a representative of the sponsor company to speak at the exhibition's official opening ceremony.

Only one company can be the General Sponsor of the Exhibition.

OFFICIAL SPONSOR

16,700€

Sponsorship package includes:

- Sponsor's logo with Official Exhibition Sponsor status:
 - on the main page of exhibition website with link to sponsor's website
 - in the "Exhibition Sponsors" section of the exhibition website
 - on an outside banner on the pavilion
 - on complimentary exhibition tickets
 - on advertising (ads published by media partners)
 - on notebooks given to the participants of the Forum
 - on acknowledgement page in official exhibition catalogue
- Sponsor's advertising structures in the registration area (octanorm 2 x 2.9 m,, made by Organiser)
- Sponsor advertisement (color, A5) in the official exhibition catalogue
- Sponsor's news and an article about the Sponsor placed in the "News" section of the exhibition website (the text (not more than 1500 symbols)of the article is agreed with the Organiser)
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity – 1 (one) time;
- Brief information about the Sponsor and its activities in exhibition press-releases (sent to media partners)
- Sponsor's advertising materials distributing in the registration zone

SECTOR SPONSOR

12,400 €

Sponsorship package includes:

- Sponsor's logo with Special Exhibition Sponsor status:
 - in the "Exhibition Sponsors" section of the exhibition website
 - on an outside banner on the pavilion
 - on acknowledgement page in official exhibition catalogue
- Sponsor's advertising structures in the registration area (octanorm 2 x 2.9 m, made by Organiser)
- Sponsor advertisement (color, A5) in the official exhibition catalogue
- Sponsor's news and an article about the Sponsor placed in General Sponsor Section of the exhibition website (the text (not more than 1500 symbols)of the article is agreed with the Organiser)
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity – 1 (one) time;
- Sponsor's advertising materials distributing in the registration zone

SPONSOR OF EXHIBITION REGISTRATION AREA

9 100 €

Sponsorship package includes:

- Sponsor's logo on badges for exhibition visitors
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity – 1 (one) time;
- Sponsor's logo in the "Exhibition Sponsors" section of the exhibition website
- Sponsor's logo on printed registration forms, which must be completed by exhibition visitors without prior registration
- Sponsor's logo on acknowledgement page in official exhibition catalogue
- Sponsor advertisement (1/1 page, color, A5) in the official exhibition catalogue
- Sponsor's advertising structure by registration stand (made by Sponsor)
- Sponsor's logo on signs leading to exhibition registration
- Sponsor's logo on bags for visitors
- Sponsor branding of uniform worn by registration staff (optional, uniform is provided by Sponsor)
- Sponsor's advertising materials on registration stand and distribution of sponsor's advertising materials

Please note: Only one company can be the sponsor of Exhibition Registration Area.

SPONSOR OF THE OFFICIAL CATALOGUE

6,800 €

Sponsorship package includes:

- Sponsor's logo on the 1st cover of the catalogue
- Sponsor's logo in the "Exhibition Sponsors" section of the exhibition website
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity – 1 (one) time;
- Sponsor's advertising in catalogue (1/1 page or 3rd cover, by agreement with the Organiser)
- Sponsor's logo on the acknowledgement page in the official exhibition catalogue
- Sponsor's advertising on color bookmark in the catalogue (format: 50x175, other format by agreement with organiser, design of the ad is to be provided by Sponsor)
- Distribution of Sponsor's advertising materials from the registration stand

Please note: The catalogue is published as an A5 book. Only one company can sponsor the catalogue. Every exhibitor receives an exhibition catalogue in the exhibitor bags. The catalogues are also handed out to every visitor during the registration.

Materials to be distributed at the registration stand must be received by 18 November 2019.

LANYARD SPONSOR

5, 000€

Sponsorship package includes:

- Sponsor's logo on:
 - on the ribbon of the badge of visitors of exhibition (exclusive option)
 - on the main page of the exhibition website;
 - in the official catalogue of the exhibition on the page of gratitude;
 - on the exhibition website in the section "exhibition Partners" with a hyperlink to the Partner's website;
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity – 1 (one) time;
- Sponsor's news and an article about the Sponsor placed in General Sponsor Section of the exhibition website (the text (not more than 1500 symbols) of the article is agreed with the Organiser)

Please note: Only one company can be Lanyard Sponsor.

**print in 2 colors*

**print in 3 and more colors*

TECHNOLOGICAL PARTNER

3, 100 €

Sponsorship package includes:

- **Exclusive:** Video ads on screens in the registration area (duration of the video 10 seconds)
- Charging points branding—2 items
- **Additional options:**
 - Partner's logo on all pages of the exhibition website
 - Logo on the "Exhibition Sponsors" page in the route planner
 - Posting company news on the exhibition website – no limit
 - Mention of the Partner in upcoming official press announcements and press releases

SPECIAL SPONSOR OF PHARMTECH TUTOR

4,600 €

Sponsorship package includes:

- A presentation at the 'Focus on Graduates!' round table
- Sponsor's advertising structures in the conference hall (roll-up/octanorm made by Sponsor)
- Your company's logo:
 - in the 'Pharmtech Tutor' section of the website;
 - in the 'Exhibition Sponsors' section of the exhibition website
 - on the Acknowledgements page in the official exhibition catalogue
 - on business programme posters (displayed in the Organizer's office, VIP-lounge)
- Placement of the logo of the Sponsor in all press advertisements for the exhibition
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity - 1 (one) time;
- Sponsor's news in 'News' section of the website (the text (not more than 1500 symbols) of the article is agreed with the Organiser)
- Advertising in official exhibition catalogue (1/1 page)
- Distribution of company advertising materials during round table (including an insert in delegate bags/carrier bags)

Please note: Only one company can be General Sponsor of the Project.

SPONSOR OF ONLINE EXHIBITION REGISTRATION

3,300 €

Sponsorship package includes:

- Placement of the logo of the Sponsor on the main page of the website
- Sponsor's logo on the Acknowledgements page in the official exhibition catalogue
- Sponsor's logo in the 'Exhibition Sponsors' section of the exhibition website
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity - 1 (one) time;
- Online visitor registration will open in March. Visitors who register on the exhibition website will receive an e-ticket, with their company's logo, allowing them to attend each day of the exhibition.

SPONSOR OF THE GALA RECEPTION TO MARK

4,800 €

Sponsorship package includes:

- An opportunity to give a welcome speech during the reception
- Your company's logo:
 - in the 'Exhibition Sponsors' section of the exhibition website
 - on the Acknowledgements page in the official exhibition catalogue
- Sponsor's advertising in the official exhibition catalogue (1/1 page)
- Sponsor's piccolo in venue of the Gala Reception (should be made by the Partner)
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity - 1 (one) time
- Sponsor's news in News Section on exhibition website (the text (not more than 1500 symbols) of the article is agreed with the Organiser)
- Distribution of Sponsor's souvenirs at the reception (supplied by the sponsor and handed out in the foyer)
- Opportunity to hold a prize draw among guests (at least 3 prizes)

Please note: Only one company can sponsor the Gala Reception. The arrangement of the hall in which the Gala Reception will be held will be at the discretion of the Organizer.

LEAD GEEN PACK

2,665 €

Sponsorship package includes:

- Proximity floor sticker/signpost
- Hall entrance banner
- One-page corporate collateral in each bag (provided by sponsor)
- Enhanced logo feature and full page ad in the Exhibition Catalogue
- Pharmtech & Ingredients Connect - 1 terminal unit

FOOTFALL ENHANCEMENT PACK

1,912 €

Sponsorship package includes:

- Proximity floor sticker/signpost
- Hall entrance banner
- One-page corporate collateral in each bag (provided by sponsor)
- Full page ad in the Exhibition Catalogue

GENERAL SPONSOR OF THE PHARMTECHPROM FORUM

12,400 €

Sponsorship package includes:

- Welcome speech at the opening of the forum
- Lead address on any day of the forum in accordance with the day's programme
- Sponsor's advertising structures in the conference hall (roll-up/tritex, made by Sponsor)
- Your company's logo:
 - in the 'Forum' section of the website
 - in the 'Exhibition Sponsors' section of the exhibition website
 - in the official forum programme circulated to the database of exhibitors and potential visitors
 - in the official forum programme with status of Sponsor – published in catalogue and exhibition
 - on business programme posters (displayed in the Organizer's office, VIP-lounge)
 - on the Acknowledgements page in the official exhibition catalogue
 - on advertising (publication media partners)
 - on a banner in the conference hall
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity - 1 (one) time;
- Advertising materials in official exhibition catalogue (1/1 page)
- Sponsor's logo on complimentary exhibition tickets
- Distribution of company advertising materials during forum (including an insert in delegate bags/carrier bags)
- Brief information about the Sponsor and its activities in exhibition press releases (distributed to media and electronic database of exhibitors and potential visitors)
- Sponsor's news in 'News' section of the website (the text (not more than 1500 symbols) of the article is agreed with the Organiser)

Please note: Only one company can be General Sponsor of the Forum.

SPONSOR OF BAGS FOR FORUM PARTICIPANTS

3,600 €

Sponsorship package includes:

- Your company's logo:
 - in the 'Forum' section of the website
 - in the 'Exhibition Sponsors' section of the exhibition website
 - in the official forum programme circulated to the base of exhibitors and potential visitors
 - on the Acknowledgements page in the official exhibition catalogue
 - in the official forum programme with status of Sponsor – published in catalogue and exhibition guide
 - on business programme posters (displayed in Organizer's office, VIP-lounge)
 - on banner in conference hall
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity - 1 (one) time;
- Advertising in official exhibition catalogue (1/1 page)
- Advertising materials in delegate bags

Please note: Only one company can sponsor the bags for the forum participants. Materials for delegate bags must be submitted before 18 November 2019.

SPONSOR OF THE 1ST DAY OF THE FORUM

4,600 €

Sponsorship package includes:

- Lead address on any day of the forum in accordance with the day's programme
- Sponsor's advertising structures in the conference hall (roll-up/tritex, made by Sponsor)
- Your company's logo:
 - in the 'Forum' section of the website
 - in the 'Exhibition Sponsors' section of the exhibition website
 - in the official forum programme circulated to the database of exhibitors and potential visitors
 - on the Acknowledgements page in the official exhibition catalogue
 - in the official forum programme with status Sponsor – published in catalogue and exhibition guide
 - on business programme posters (displayed in Organizer's office, VIP-lounge)
 - on a banner in the conference hall
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity - 1 (one) time;
- Sponsor's news in 'News' section of the website (the text (not more than 1500 symbols) of the article is agreed with the Organiser)
- Advertising in official exhibition catalogue (1/1 page)
- Distribution of company advertising materials during the forum session (including an insert in delegate bags/carrier bags)

Please note: Only one company can sponsor Day of the Forum. Materials for delegate bags must be submitted before 9 November 2020.

SPONSOR OF THE FIRST SESSION

3,300 €

Sponsorship package includes:

- Lead address on any day of the forum in accordance with the day's programme
- Your company's logo:
 - in the 'Forum' section of the website
 - in the 'Exhibition Sponsors' section of the exhibition website
 - in the official forum programme circulated to the database of exhibitors and potential visitors
 - in the official forum programme with status of Sponsor – published in catalogue and exhibition guide
 - on business programme posters (displayed in the Organizer's office, VIP-lounge)
 - on the Acknowledgements page in the official exhibition catalogue
 - on a banner in the conference hall
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity - 1 (one) time
- Sponsor's news in 'News' section of the website (the text (not more than 1500 symbols) of the article is agreed with the Organiser)
- Distribution of company advertising materials during the forum session (including an insert in delegate bags/carrier bags)

Please note: Only one company can sponsor the session at forum. Materials for delegate bags must be submitted before 9 November 2020.

SPONSOR OF COFFEE BREAK DURING REGISTRATION AT FORUM

1,900 €

Sponsorship package includes:

- Lead address on any day of the forum in accordance with the day's programme
- Your company's logo:
 - in the 'Forum' section of the website
 - in the 'Exhibition Sponsors' section of the exhibition website
 - in the official forum programme circulated to the database of exhibitors and potential visitors
 - in the official forum programme with status of Sponsor – published in catalogue and exhibition guide
 - on business programme posters (displayed in Organizer's office, VIP-lounge)
 - on the Acknowledgements page in the official exhibition catalogue
 - on posters or information desk in the coffee break hall
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity - 1 (one) time

Please note: Only one company can sponsor the Morning Coffee Break.

SPONSOR OF COFFEE BREAK

2,300 €

Sponsorship package includes:

- Lead address on any day of the forum in accordance with the day's programme
- Your company's logo:
 - in the 'Forum' section of the website
 - in the 'Exhibition Sponsors' section of the exhibition website
 - in the official forum programme circulated to the database of exhibitors and potential visitors
 - in the official forum programme with status of Sponsor – published in catalogue and exhibition guide -on business programme posters (displayed in Organizer's office, VIP-lounge)
 - on the Acknowledgements page in the official exhibition catalogue
 - on posters or information desk in the coffee break hall
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity - 1 (one) time
- Sponsor's news in 'News' section of the website (the text (not more than 1500 symbols) of the article is agreed with the Organiser)

Please note: Only one company can sponsor the Coffee Break.

SPONSOR OF BUSINESS LUNCH

2,700 €

Sponsorship package includes:

- Lead address on any day of the forum in accordance with the day's programme
- Your company's logo:
 - in the 'Forum' section of the website
 - in the 'Exhibition Sponsors' section of the exhibition website
 - in the official forum programme circulated to the database of exhibitors and potential visitors
 - on the Acknowledgements page in the official exhibition catalogue
 - on banner in conference hall
 - in the official forum programme with status of Sponsor – published in catalogue and exhibition guide
 - on information desk in the business lunch hall
 - on business programme posters (displayed in Organizer's office, VIP-lounge)
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity - 1 (one) time
- Sponsor's news in 'News' section of the website (the text (not more than 1500 symbols) of the article is agreed with the Organiser)
- Distribution of company advertising materials in the conference hall during day of Forum session

Please note: Only one company can sponsor the business lunch. Materials for delegate bags must be submitted before 9 November 2020.

SPONSOR OF THE 2ND DAY OF THE FORUM

4,600 €

Sponsorship package includes:

- Lead address on any day of the forum in accordance with the day's programme
- Sponsor's advertising structures in the conference hall (roll-up/tritex, made by Sponsor)
- Your company's logo:
 - in the 'Forum' section of the website
 - in the 'Exhibition Sponsors' section of the exhibition website www.pharmtech-expo.ru
 - in the official forum programme circulated to the database of exhibitors and potential visitors
 - in the official forum programme with status of Sponsor – published in catalogue and exhibition guide
 - on business programme posters (displayed in Organizer's office, VIP-lounge)
 - on the Acknowledgements page in the official exhibition catalogue
 - on a banner in the conference hall
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity - 1 (one) time;
- Sponsor's news in 'News' section of the website (the text (not more than 1500 symbols) of the article is agreed with the Organiser)
- Advertising in official exhibition catalogue (1/1 page)
- Distribution of company advertising materials during the forum session (including an insert in delegate bags/carrier bags)

Please note: Only one company can sponsor the session. Materials for delegate bags must be submitted before 9 November 2020.

SPONSOR OF MORNING COFFEE BREAK

1,900 €

Sponsorship package includes:

- Lead address on any day of the forum in accordance with the day's programme
- Your company's logo:
 - in the 'Forum' section of the website - www.pharmtech-expo.ru
 - in the 'Exhibition Sponsors' section of the exhibition website
 - in the official forum programme circulated to the database of exhibitors and potential visitors
 - in the official forum programme with status of Sponsor – published in catalogue and exhibition guide
 - on business programme posters (displayed in Organizer's office, VIP-lounge and registration area)
 - on the Acknowledgements page in the official exhibition catalogue
 - on posters or information desk in the coffee break hall
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity - 1 (one) time

Please note: Only one company can sponsor the morning coffee break.

SPONSOR OF COFFEE BREAK

2,300 €

Sponsorship package includes:

- Lead address on any day of the forum in accordance with the day's programme
- Your company's logo:
 - in the 'Forum' section of the website
 - in the 'Exhibition Sponsors' section of the exhibition website.pharmtech-expo.ru
 - in the official forum programme circulated to the database of exhibitors and potential visitors
 - in the official forum programme with status of Sponsor – published in catalogue and exhibition guide
 - on business programme posters (displayed in Organizer's office, VIP-lounge)
 - on the Acknowledgements page in the official exhibition catalogue
 - on information desk in the coffee break hall
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity - 1 (one) time
- Sponsor's news in 'News' section of the website (the text (not more than 1500 symbols)of the article is agreed with the Organiser)

Please note: Only one company can sponsor the Coffee Break.

SPONSOR OF BUSINESS LUNCH

2,700 €

Sponsorship package includes:

- Lead address on any day of the forum in accordance with the day's programme
- Your company's logo:
 - in the 'Forum' section of the website
 - in the 'Exhibition Sponsors' section of the exhibition website
 - in the official forum programme circulated to the base of exhibitors and potential visitors
 - in the official forum programme with status of Sponsor – published in catalogue and exhibition guide
 - on business programme posters (displayed in Organizer's office, VIP-lounge)
 - on the Acknowledgements page in the official exhibition catalogue
 - on information desk in the business lunch hall
 - on banner in conference hall
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity - 1 (one) time
- Sponsor's news in 'News' section of the website (the text (not more than 1500 symbols) of the article is agreed with the Organiser)
- Distribution of company advertising materials in the conference hall during day of Forum session

Please note: Only one company can sponsor the Business Lunch.

SPONSOR OF CLOSING COCKTAIL RECEPTION

3,600 €

Sponsorship package includes:

- Lead address on any day of the forum in accordance with the day's programme
- Your company's logo:
 - in the 'Forum' section of the website
 - in the 'Exhibition Sponsors' section of the exhibition website
 - in the official forum programme circulated to the base of exhibitors and potential visitors
 - in the official forum programme with status of Sponsor – published in catalogue and exhibition guide
 - on business programme posters (displayed in Organizer's office, VIP-lounge)
 - on the Acknowledgements page in the official exhibition catalogue
 - on information desk in the hall
 - on banner in conference hall
- Publication of a news item on the official website of the exhibition about the granting of the Sponsor of the Exhibition status with a short description of company activity - 1 (one) time
- Sponsor's news in 'News' section of the website (the text (not more than 1500 symbols) of the article is agreed with the Organiser)
- Advertising in official exhibition catalogue (1/1 page)
- Distribution of company advertising materials in the conference hall during day of Forum session
- Opportunity to invite a music group to perform at the Closing Cocktail Reception

Please note: Only one company can sponsor the Closing Cocktail Reception. The closing cocktail reception will be held at the end of the forum session



For tailored packages please speak to:

Karina.Vorontsova@hyve.group

Karina Vorontsova

Hyve Russia

Brand Manager

a Hyve event

Type of sponsorship	Notes	Cost
General Sponsor	Provided only to one company	€ 24,700
Official Sponsor		€ 16,700
Sector Sponsor		€ 12,400
Business Programme Sponsor	Provided only to one company	€ 12,400
Sponsor of exhibition registration area	Provided only to one company	€ 9,100
Sponsor of official catalogue	Provided only to one company	€ 6,800
Lanyard Sponsor,	Provided only to one company	€ 3,300
Technological Partner	Provided only to one company	€ 3,100
Special sponsor of Pharmtech Tutor	Provided only to one company	€ 4,600
Sponsor of online exhibition registration		€ 3,300
Sponsor of gala reception to mark the opening of the exhibition	Provided only to one company	€ 4,800
Sponsor of bags for forum participants	Provided only to one company	€ 3,600
Lead Gen pack		€ 2,665
Footfall Enhancement pack		€ 1,912
Forum, 1st day		
Sponsor of the first day of the forum	Provided only to one company	€ 4,600
Sponsor of the first session	Provided only to one company	€ 3,300
Sponsor of coffee break during registration for the forum	Provided only to one company	€ 1,900
Sponsor of coffee break	Provided only to one company	€ 2,300
Sponsor of business lunch	Provided only to one company	€ 2,700
Forum, 2nd day		
Sponsor of the second day of the forum	Provided only to one company	€ 4,600
Sponsor of morning coffee break	Provided only to one company	€ 1,900
Sponsor of coffee break	Provided only to one company	€ 2,300
Sponsor of business lunch	Provided only to one company	€ 2,700
Sponsor of VIP cocktail reception	Provided only to one company	€ 3,600