Mining World

23rd international mining & mineral extraction, processing and transportation equipment & technology exhibition

23–25 April 2019
Moscow, Russia

miningworld.ru

2019 EVENT REVIEW
MiningWorld Russia is the largest event of its kind in Russia and the CIS, showcasing state-of-the-art mining & mineral extraction technologies.

The event is an effective promotional platform for direct contact between mining machinery & equipment producers and suppliers with Russian mining companies, mineral processors, and wholesale traders interest in acquiring new mineral extraction, processing and transportation tech.

Exhibitors

MiningWorld Russia exhibitors are market-leading Russian and foreign manufacturers and suppliers of machinery & equipment. They use MiningWorld to showcase their latest products and solutions to buyers from across Russia, the CIS and the wider world.

For foreign companies, MiningWorld Russia offers the ideal promotional platform, as well as access to Russia’s thriving mining industry.

Visitors

Visitors to MiningWorld Russia cover the entire mining and mineral processing complex. Companies represented include Russia’s largest mining enterprises, mineral processing plants and wholesalers from across Russia. Almost all MiningWorld attendees are interested in purchasing mining and mineral extraction machinery & equipment for mining, processing and transportation of minerals.

On-site, visitors can get hands-on with exhibitors’ mining solutions, as well as easily identify the products they want to buy, and their manufacturers, in one place, at one time.

15500 square m²
EXHIBITORS

431 company from 29 countries

MiningWorld Russia exhibitors come from around the world for the chance to showcase their wares in this lucrative mining geography. Participants include the world’s leading market players, including domestic leaders and foreign firms. They represent a wide range of equipment, materials, machines and technologies for the mining industry.

MiningWorld Russia hosted National Pavilions, presenting the finest talents those countries had to offer. National Groups at MiningWorld Russia 2019 were Germany, Norway, Australia, Finland, China, India, France and Turkey.

More than 200 of 2019’s exhibitors were newcomers.

Exhibitor profile

<table>
<thead>
<tr>
<th>Category</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mining equipment &amp; machinery</td>
<td>259</td>
</tr>
<tr>
<td>Mineral processing equipment &amp; machinery</td>
<td>213</td>
</tr>
<tr>
<td>Mineral transportation equipment &amp; machinery</td>
<td>163</td>
</tr>
<tr>
<td>Machines &amp; equipment for exploration</td>
<td>93</td>
</tr>
<tr>
<td>Health &amp; safety equipment</td>
<td>72</td>
</tr>
<tr>
<td>IT &amp; automation technologies</td>
<td>61</td>
</tr>
<tr>
<td>Mining construction technologies</td>
<td>56</td>
</tr>
<tr>
<td>Laboratory equipment &amp; materials</td>
<td>51</td>
</tr>
<tr>
<td>Water &amp; air purification systems and environmental monitoring</td>
<td>40</td>
</tr>
<tr>
<td>Non-production services</td>
<td>25</td>
</tr>
</tbody>
</table>
Sever Minerals participates in MiningWorld Russia to show innovative solutions in mining, introduce attendees to its newest equipment from different leading manufacturers, global brands and introduce them to our engineers and the technological solutions that we offer today. MiningWorld’s organizational levels are very high and we are glad to participate.

85% of participants experienced great Return on Investment (ROI) on their participation in MiningWorld Russia 2019.

*Exhibitor surveys were multiple choice questions, completed by a sample of MiningWorld Russia exhibitors.
HEAVY MACHINERY TERRITORY

For the second time, MiningWorld Russia 2019 held the Heavy Machinery Territory showcase, where exhibitors presented their vehicles, drills and other pieces of heavy equipment to eager visitors.

Heavy machinery Territory – exhibitors list:

- Aeolus Tyre
- Alpin
- Aramine
- Balum
- CK Polymery
- Finsad
- Gallax
- Grand Motors
- Hammer Rus
- JingJin
- MC Trade
- Mitsubishi
- Electric
- SDT Impex
- Sever Minerals
- Talpa Makina
- Drilling Equipment Plan
- Drilling Technology Plant
- Indeq
- Kanex
- KrialEnergoStroy
- NLMK
- NIPI Gormash
- Scania
- Techstroykontrakt
- Chetra
- Epiroc
- Zeppelin
MiningWorld Russia visitors are key decision makers from mining companies, mining operations and processing plants including, buyers & suppliers, chief engineers, production workers, builders and designers, chief mechanics, specialists in drilling and blasting operations, specialists of motor transport shops, power engineers, sinkers, geologists, surveyors.

MiningWorld Russia 2019 was attended by 5927 mining professionals, 25% more than last year.
## MiningWorld Russia visitors’ products of interest

<table>
<thead>
<tr>
<th>Product Category</th>
<th>Count</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Machines &amp; equipment for open mining</td>
<td>2055</td>
<td>44%</td>
</tr>
<tr>
<td>Mineral processing machinery &amp; equipment</td>
<td>1827</td>
<td>39%</td>
</tr>
<tr>
<td>Machines &amp; equipment for transportation of minerals</td>
<td>1790</td>
<td>38%</td>
</tr>
<tr>
<td>Underground mining machinery &amp; equipment</td>
<td>1694</td>
<td>36%</td>
</tr>
<tr>
<td>Field exploration machinery &amp; equipment</td>
<td>1513</td>
<td>32%</td>
</tr>
<tr>
<td>IT &amp; automation technologies</td>
<td>1194</td>
<td>25%</td>
</tr>
<tr>
<td>Mine construction machinery &amp; equipment</td>
<td>973</td>
<td>21%</td>
</tr>
<tr>
<td>Health &amp; safety equipment</td>
<td>965</td>
<td>20%</td>
</tr>
<tr>
<td>Water, air and environmental monitoring systems</td>
<td>833</td>
<td>18%</td>
</tr>
<tr>
<td>Laboratory equipment &amp; materials</td>
<td>838</td>
<td>18%</td>
</tr>
<tr>
<td>Power generation equipment</td>
<td>638</td>
<td>14%</td>
</tr>
<tr>
<td>Other</td>
<td>145</td>
<td>3%</td>
</tr>
</tbody>
</table>
VISITOR GEOGRAPHY

Number of visitors from Russia: **5363**
Number of Russian Regions represented: **70**
Number of foreign visitors: **564**
Number of countries represented: **52**

Largest number of visitors by foreign country: were from Kazakhstan – **91** people, China – **86** people and Germany – **42** people.

### Top 10 Russia regions

<table>
<thead>
<tr>
<th>№</th>
<th>Regions</th>
<th>%</th>
<th>Number of visitors</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Moscow city and the greater Moscow region</td>
<td>60.91%</td>
<td>3610</td>
</tr>
<tr>
<td>2</td>
<td>St. Petersburg, Leningrad region</td>
<td>7.04%</td>
<td>418</td>
</tr>
<tr>
<td>3</td>
<td>Sverdlovsk region</td>
<td>2.38%</td>
<td>141</td>
</tr>
<tr>
<td>4</td>
<td>Kemerovo region</td>
<td>1.48%</td>
<td>88</td>
</tr>
<tr>
<td>5</td>
<td>Chelyabinsk region</td>
<td>1.22%</td>
<td>72</td>
</tr>
<tr>
<td>6</td>
<td>Belgorod region</td>
<td>1.13%</td>
<td>67</td>
</tr>
<tr>
<td>7</td>
<td>Krasnoyarsk region</td>
<td>1.02%</td>
<td>61</td>
</tr>
<tr>
<td>8</td>
<td>Nizhny Novgorod Oblast</td>
<td>0.92%</td>
<td>54</td>
</tr>
<tr>
<td>9</td>
<td>Perm region</td>
<td>0.90%</td>
<td>53</td>
</tr>
<tr>
<td>10</td>
<td>Republic of bashkortostan</td>
<td>0.77%</td>
<td>46</td>
</tr>
<tr>
<td>11</td>
<td>Other regions</td>
<td>22.23%</td>
<td>747</td>
</tr>
</tbody>
</table>
PURPOSE OF ATTENDANCE

The number of targeted visitors coming to MiningWorld Russia to find new products & services, or search for general information, reached 4316 people — 73% of the total volume of visitors.

This was a 27% year-on-year increase, compared with MiningWorld Russia 2018.
Our main objective for visiting MiningWorld Russia was to find alternative mineral resource processing equipment. For us, it was important to find replacement technology for traditional drilling and blasting. We found the equipment we needed at MiningWorld Russia.

Deputy Director, Production
Koshevoy V. O.
Taiginsky Mining & Processing Plant
VISITORS COMPANIES’ PROFILE

MiningWorld Russia visitors' area of business

- 1958: Supply/Wholesale trade of machines and equipment (36%)
- 1021: Mining and mineral processing (25%)
- 345: Design and construction of mining companies
- 203: Exploration and geodesy
- 248: Transportation
- 171: Media
- 109: Oil or natural gas extraction
- 1054: Other (19%)
- 365: Oil or natural gas extraction (5%)
- 1021: Mining and mineral processing (5%)
- 345: Design and construction of mining companies (25%)
- 203: Exploration and geodesy (25%)
- 248: Transportation (25%)
- 171: Media (25%)
- 109: Oil or natural gas extraction (25%)
- 1054: Other (25%)
BUSINESS
AGENDA

The business agenda of MiningWorld Russia comprised specialist conferences, presentations, workshops and sessions featuring over 80 Russian and foreign speakers and attended by more than 800 specialists from leading mining and processing enterprises.


24 April: IT Technologies and Automation in Mining Day, featuring the “Gold & Technology” conference.

25 April: The last day of the exhibition, featuring the first ever in-time panel session “Mining Industry: Rehabilitation of Mines, Quarries and Rock Spoil Heaps, Management of Waste and Tailings of Processing Plants”, plus “Best Practices in Mining”.

Special event for 2019: Career Day in Mining
There are not many mining exhibitions in Russia. Annually, MiningWorld Russia brings together a large number of manufacturers and customers. Now, we can actively promote our brand in Russia’s mining industry, a sector we still great potential in.

Hammer Rus

We have been participating in MiningWorld Russia for four years. It’s an important event, central to promoting Kanex Group. This is the largest exhibition in Russia, even in the CIS, so for us, this is the main opportunity to communicate with our customers.

Kanex Group
Mining World

21-23 April 2020
Moscow, Russia
Crocus Expo
Pavilion 1

+44 (0) 20 3545 9732
MiningSupport@hyve.group

miningworld.ru