

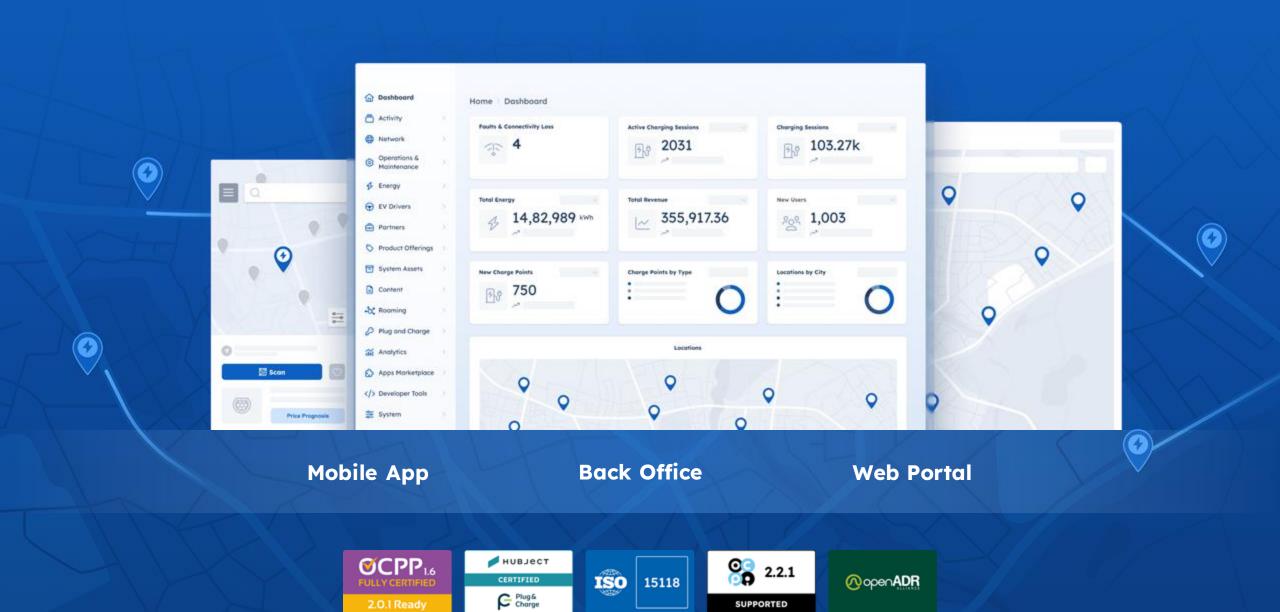


# Market trends and policies accelerating EV charging worldwide

Charging towards zero emission

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## Agenda for today

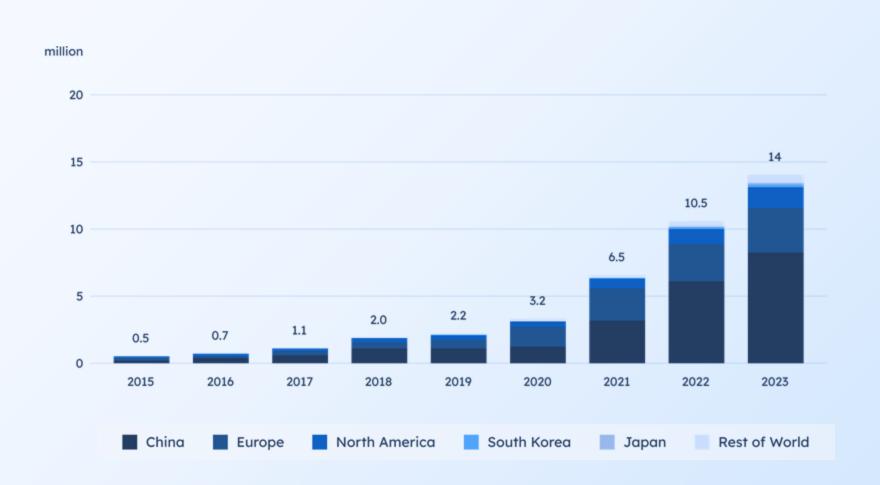
#### 1. Intro

- EV charging industry overview in 2023
- Key trends and highlights for 2024

#### 2. Panel discussion topics

- Industry expectations and predictions
- Biggest challenges and opportunities
- Use cases with the biggest growth potential
- Q&A

#### Global EV sales growth by regions



**14M** 

Global Passenger EV sales in 2023

32.5%

EV share of passenger cars in China Q3 2023

17%

EV sales as part of total car sales in 2023

Source: BloombergNEF

#### The EV Charging Market in 2023

1.2 M Public chargers installed worldwide in 2023

US

2.7B

Investments in EV charging in 2023

165 000

Public chargers available in 2023

**EUROPE** 

5.3B

Investments in EV charging in 2023

756 000

Public chargers available in 2023

CHINA

19B

Investment in public EV charging in 2023

2.7M

Public chargers available in 2023

Source: Bloomberg, BloombergNEF, WhiteHouse, AFIR

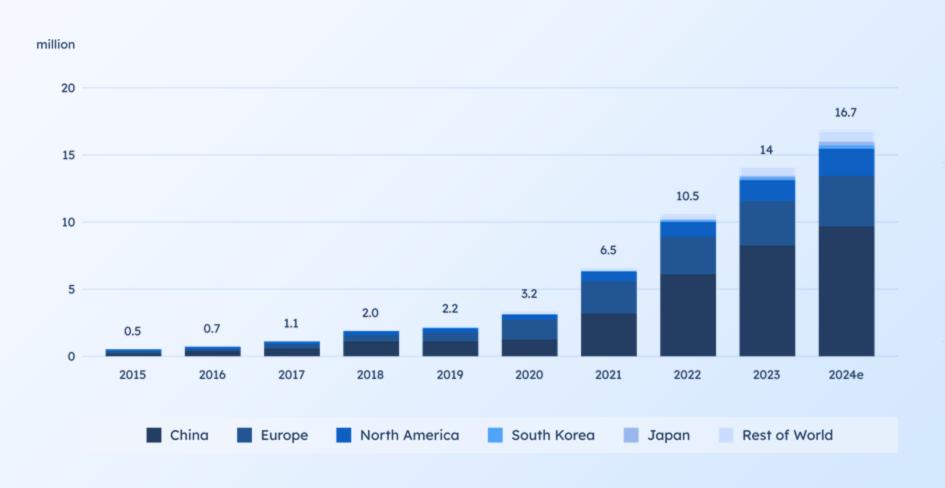
#### Global highlights and trends

- HPC hubs
- Major investments in eMobility
- Charging use cases evolving truck, retail, etc
- NACS protocol and Tesla opening their network to other EVs
- China's NEV policy, Europe's "Fit for 55," and the Inflation Reduction Act in the US





#### Global EV sales growth by regions



16.7M

Global passenger EV sales in 2024

22%

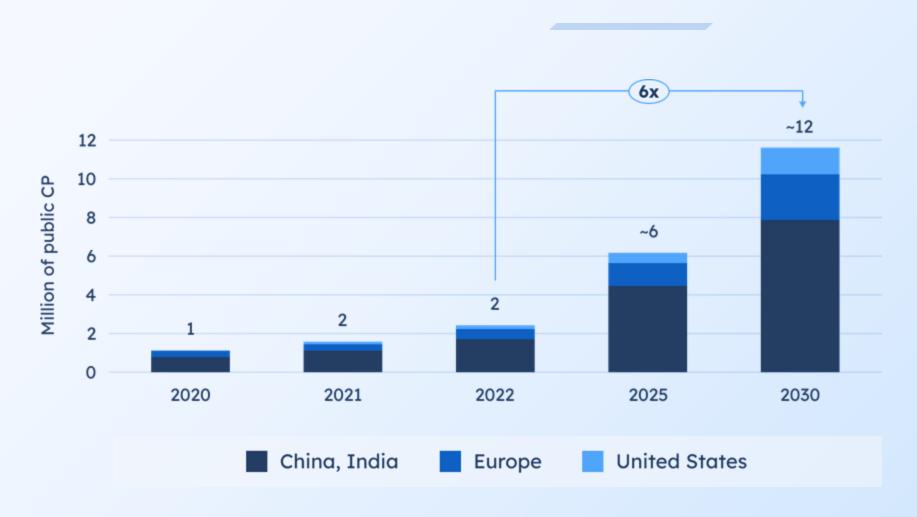
Electric vehicles market growth in 2024

20%

EV sales as part of total car sales in 2023

Source: **BloombergNEF** 

#### Global charge points growth



1.6M

Connectors to be added in 2024

75:25

Home charging to Public charging ratio

#### Key trends and highlights for 2024

- EV sales slowing down in percentage of growth
- Prepare for scale and consolidation
- Charger reliability and utilisation are critical
- Build customer experience beyond selling KWs
- Energy management
- Multi dwelling homes



# The biggest untapped potential for charging infrastructure growth in 2024 and beyond...

- Infrastructure scalability
- Grid capacity and stability
- Regulatory compliance and standards
- EV driver experience and accessibility

- Financial viability and business models innovation
- Data security and privacy
- Technology advancements and EV adoption rates

### Thank you for the attention



**Petar Georgiev** 

