



The Electrification Era

Technology and Supply Chain Dynamics Influencing xEVs Take Rate

claudio.vittori@spglobal.com

S&P Global Mobility

Agenda

- S&P Global: research in automotive & charging
- Consumer sentiment about EVs and charging
- Vehicle in Operation forecast
- Latest advancements about batteries and expected driving range
- Charging infrastructure deployment outlook
- Conclusions



Our five divisions focus on distinct markets-and together, they deliver unmatched breadth and depth.

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S&P Global Market Intelligence S&P Globa Mobility

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S&P Global Commodity Insights



S&P Global Mobility Unmatched Credentials

100% of the top automakers 14 OEMs with revenue greater than \$50 billion

100%

of the top medium & heavy commercial vehicle providers

100%

of the top automotive suppliers with revenue greater than \$5 billion

900 +

automotive experts on the ground in 16 countries, plus select experts across industries available

1000

data sets across the entire value chain of transportation

100% coverage of global long-term forecasts of light & medium/heavy commercial vehicle sales & production

90+countries covered for new

vehicle registration data

95%

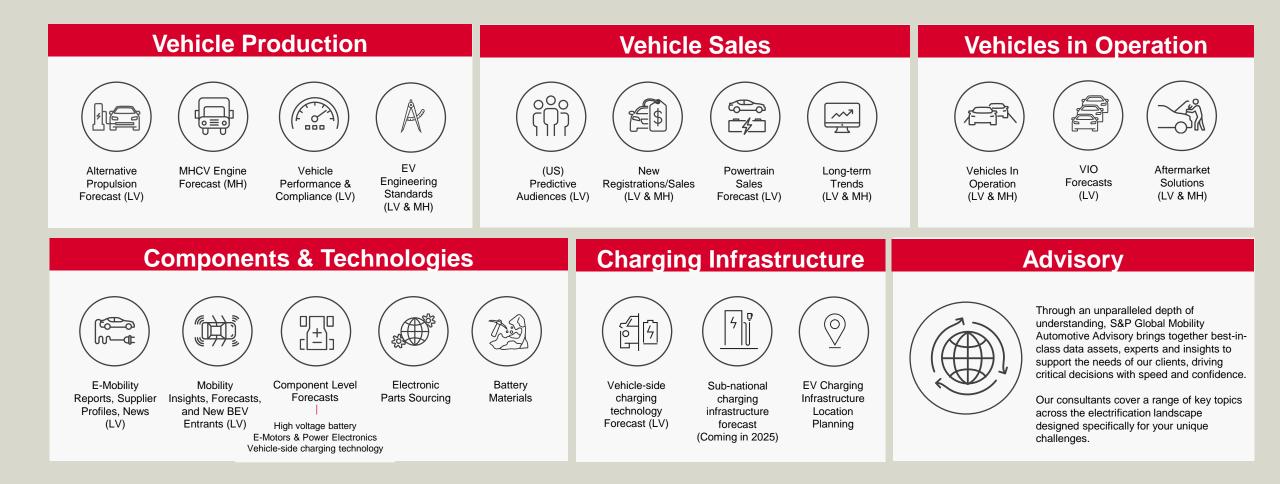
VIO coverage for 70+ countries linked to industry standard coding

90% of US DMVs and top insurers use our VIN solutions 100%

of OEMs in the United States use CARFAX for **CPO** programs

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SP Global Mobility EV Offering Overview



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Consumer sentiment about xEVs and charging

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S&P Global Mobility Consumer Insights: Global Coverage

Four core megatrends set the foundation for consumer sentiment

- 8 key markets:
 - United States
 - Brazil
 - Mainland China
 - India
 - Japan
 - South Korea
 - United Kingdom
 - Germany
- 1,000 respondents per market
- Survey countries represent the key global established and emerging automotive markets



Autonomous Driving



Connected Car



Claim, dispute, estimat or unilateral boundary UN buffer zone

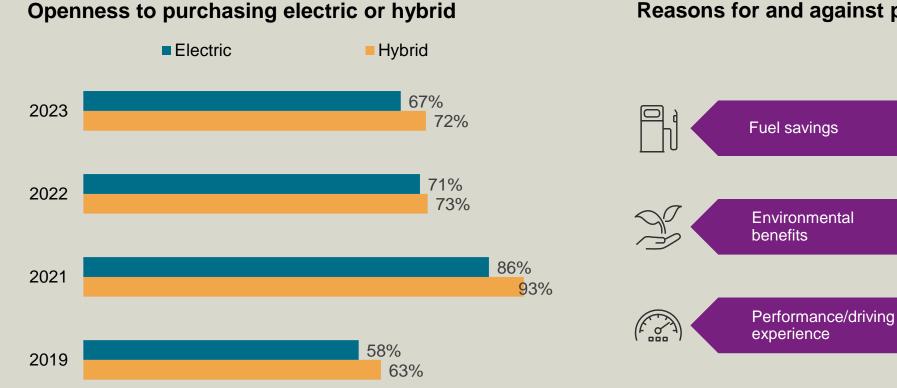
Consumer survey coverage





Consumer openness and buying decisions

Skepticism toward EV technology continue to grow and while industry and macroeconomic factors help drive adoption of electrification pricing, battery technology, and charging infrastructure remain barriers



Reasons for and against purchasing an EV/hybrid

Too expensive/pricing

issues

Time required for

Lack of charging

station availability

charging

As of May 2023 2023 N=5,166 (US: 622; UK: 701; DE: 700; CH: 624; JP: 588; SK: 588; IN: 641; BR: 702)

Source: S&P Global Mobility. © 2023 S&P Global.

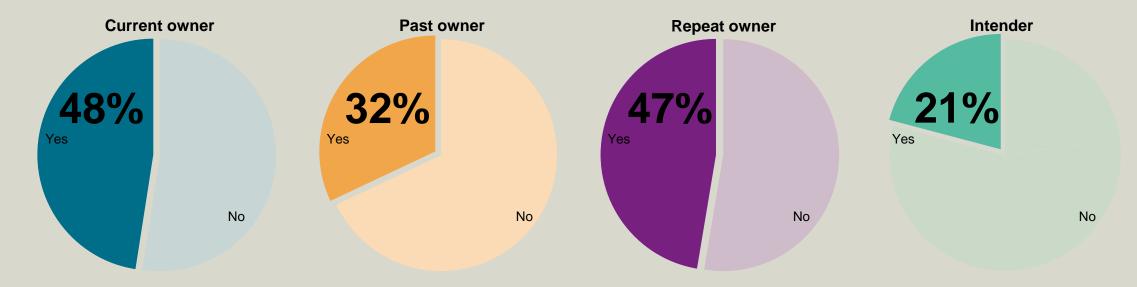
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Charging infrastructure

EV charging infrastructure remains mostly insufficient for many consumers, particularly for intenders

Charging infrastructure is sufficient for my needs



More consumers are aware of available charging stations near their home or workplace but continues to be a key barrier to widespread adoption of EV technology.

As of May 2023

N=7,449 (US: 917; UK: 1,001; DE: 929; CH: 924; JP: 888; SK: 886; IN: 941; BR: 963) Source: S&P Global Mobility.

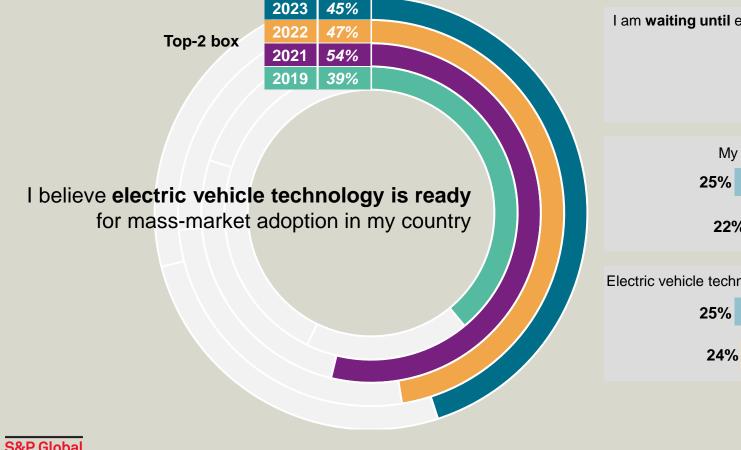
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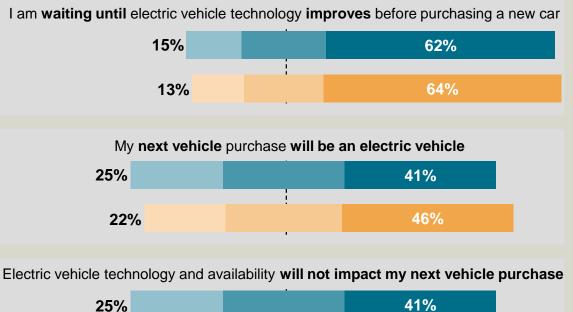


Consumer confidence

Confidence in EV technology has been decreasing since 2021 with fewer considering an EV for their next vehicle purchase

Level of agreement with statements





Top 2

Top 2

2023 Bottom 2

2022 Bottom 2

44%





Vehicle in Operation forecast

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E-mobility Technology VIO

How Electrification Are Propagating Over Time in the vehicles in operations (VIO)





Countries/territories with hundreds of attributes to identify new markets.

| A |
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| |

Vehicle attributes available both as Actuals and Forecast





Covering battery, e-motor and charging data



attributes specifically connected with the components domain intelligence

Source: S&P Global Mobility, VIO (Vehicles-in-Operation) Actuals and Forecasts



Regional perspective for the VIO Forecast

Mainland China EVs presence will catch up conventional cars over the next 10 years with a strong decline of ICEs

Mainland China Europe North America -BEV -Others —PHEV -BEV Others —PHEV BEV Others —PHEV 350 450 400 400 300 350 350 300 250 300 250 Millions Millions Millions 200 250 200 200 150 150 150 100 100 100 50 50 50 0 0 0 2024 2025 2026 2027 2028 2029 2030 2031 2032 2033 2034 2024 2025 2026 2027 2028 2029 2030 2031 2032 2033 2034 2024 2025 2026 2027 2028 2029 2030 2031 2032 2033 2034

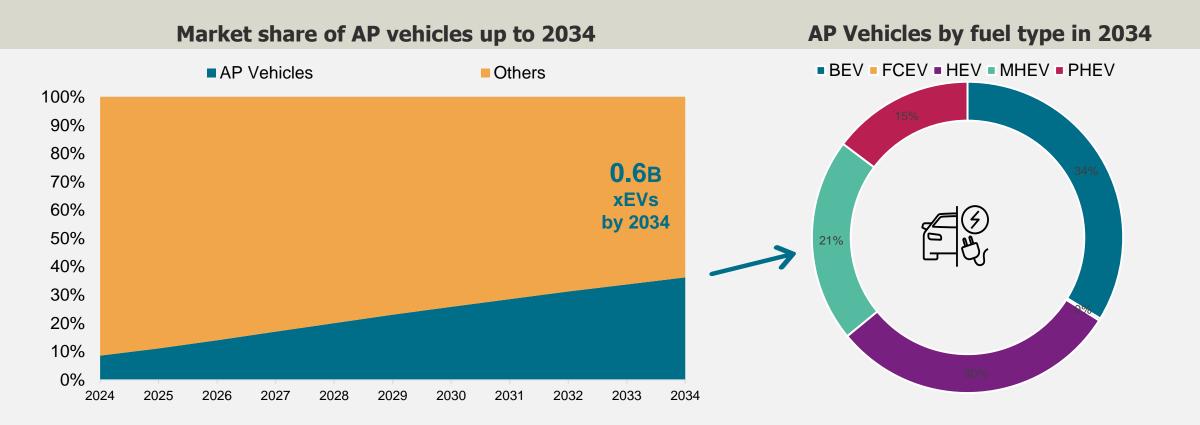
Market share by PSD and Region for VIO up to 2034

Note: BEV portion also include REEVs vehicles Source: S&P Global Mobility, VIO (Vehicles-in-Operation) Actuals and Forecasts, February 2024



Vehicle-in-operation (VIO) Forecast per Propulsion System Design

AP vehicles will grow at a fast pace hitting 36% of the market by 2034, BEVs will get most of this market share



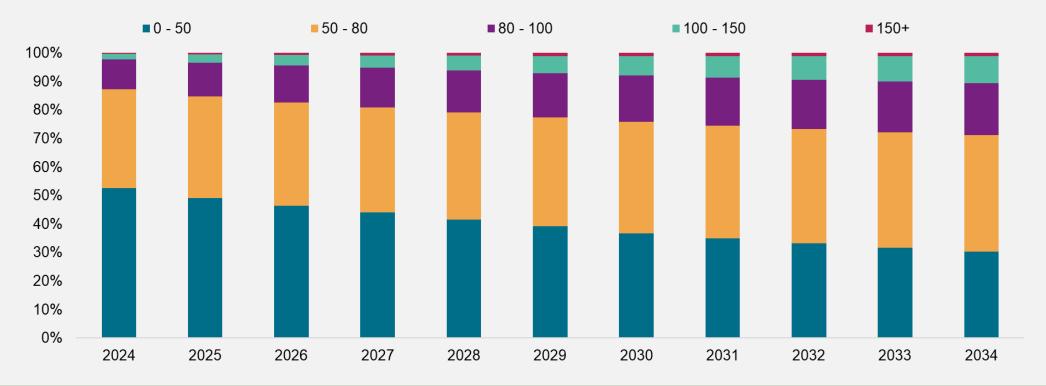
Note: BEV portion also include REEVs vehicles

Source: S&P Global Mobility, VIO (Vehicles-in-Operation) Actuals and Forecasts, February 2024



Are the batteries getting larger in the near future?

A global trend towards larger batteries is expected by 2034 with more than 60% of cars having 50kWh+ size



Market share by battery dimension (kWh) for VIO up to 2034

Note: BEV portion also include REEVs vehicles

Source: S&P Global Mobility, VIO (Vehicles-in-Operation) Actuals and Forecasts, February 2024







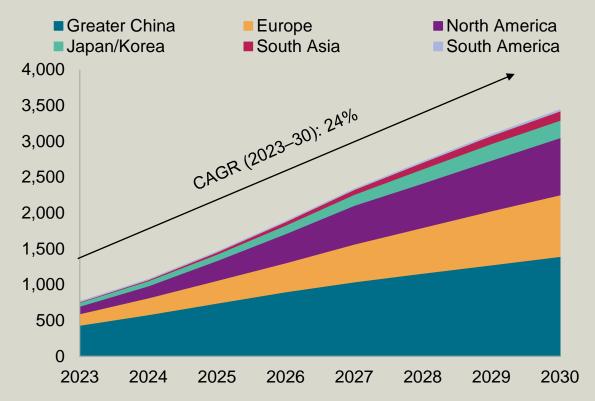
Latest advancements about batteries and expected driving range

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Global battery demand

Growth rate of Greater China to slow, but it will remain the largest market through 2030.

Battery demand light duty vehicle application per region (GWh)

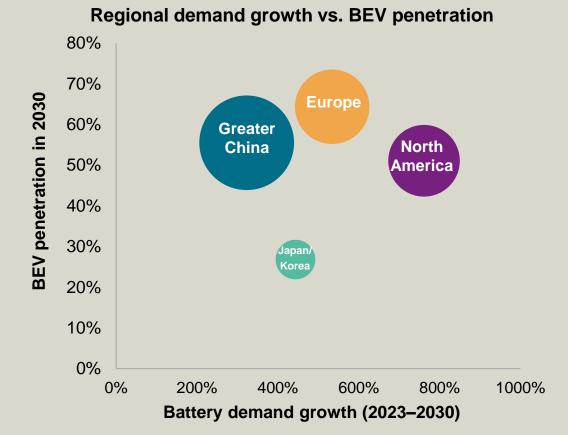


Data compiled Jan. 12, 2024.

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CAGR = compound annual growth rate.

The demand figures represent the battery demand in the automotive light duty vehicle sector. Source: S&P Global Mobility, High Voltage Battery Forecast, data as of January 2024.

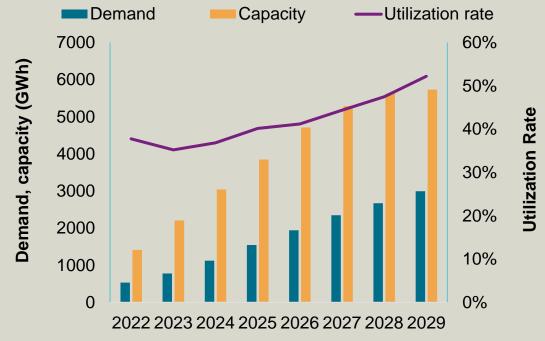


BEV = battery-electric vehicle. Bubble size shows the automotive battery demand in gigawatt-hours in 2030.

Supply vs. demand for battery cell

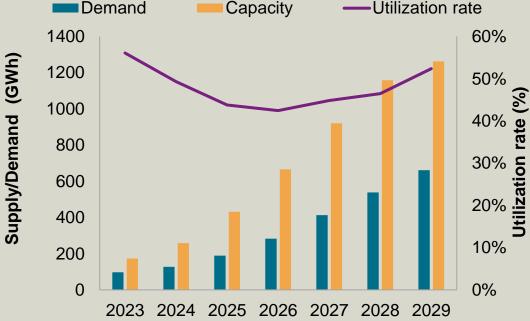
At global scale, the announced capacities exceed the projected demand. Local restrictions might exist.

Supply vs. demand for battery cells



Demand Capacity

Supply vs. demand for battery cells in Europe



Data compiled Jan. 12, 2024

GWh = Giga Watt-hour

Notes: The demand includes only the batteries used in light duty vehicle sector, capacity refers to the announced capacities. Utilization rate = demand / capacity

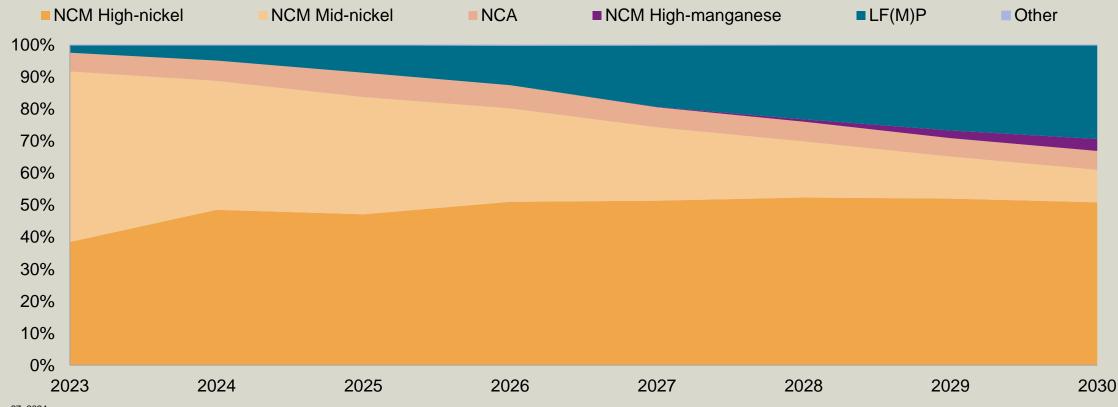
Source: S&P Global Mobility, Global auto battery-cell production capacity tracker, September 2023 © 2024 S&P Global.

As of Mar. 13, 2024. Source: S&P Global Mobility © 2024 S&P Global.



Cathode chemistry trend in European cars

LFP chemistries will expand in Europe because of the new battery production Chinese facilities and the growing demand of «mass market» vehicles



As of Mar. 27, 2024.

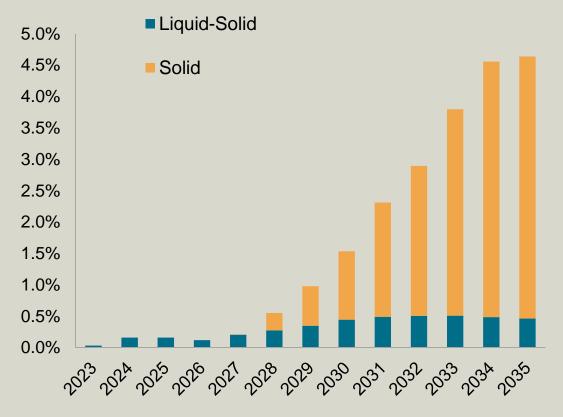
Source: S&P Global Mobility, High Voltage Batteyr Forecast, data as of March 2024. © 2024 S&P Global.



Solid state battery market outlook

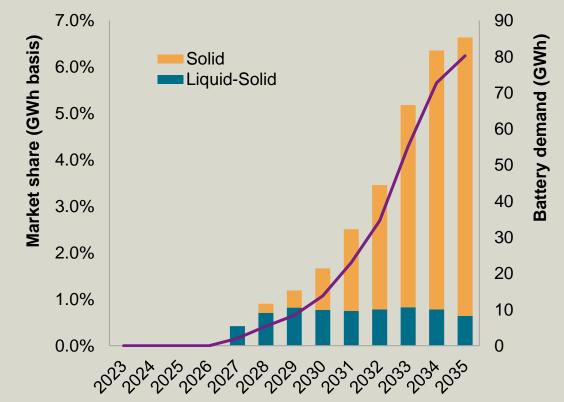
The adoption of the technology is projected to surpass 1% after 2030.

Solid state battery market outlook by type (% of total battery demand)



Data compiled Feb. 7, 2024. Source: S&P Global Mobility.

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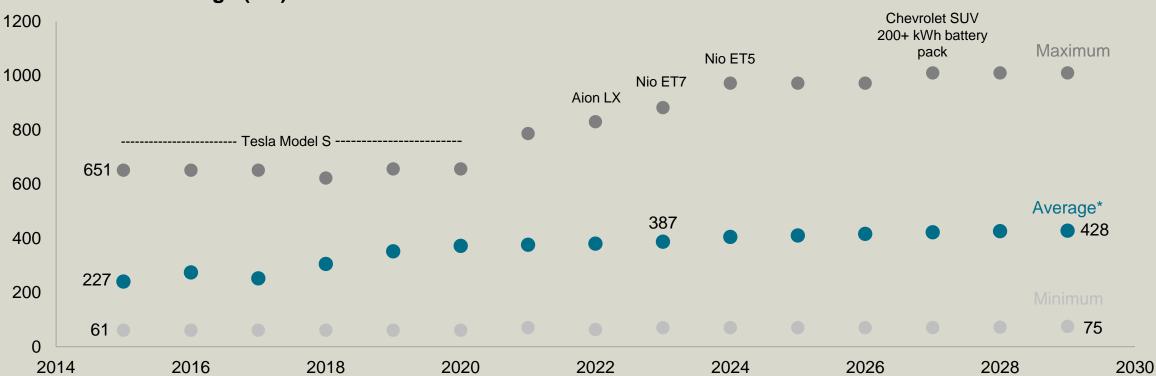


As of Mar. 27, 2024. Source: S&P Global Mobility, High Voltage Battery Forecast, data as of March 2024. © 2024 S&P Global.

Solid state battery market outlook by type in Europe

How is driving range evolving?

As we gravitate towards larger batteries, driving range increases in consequence



WLTP all-electric range (km)



How is driving range evolving in different regions?

Driving range varies depending on the production region, however the gap diminishes significantly as years go by

North America Europe

Average WLTP all-electric range by production region (km)







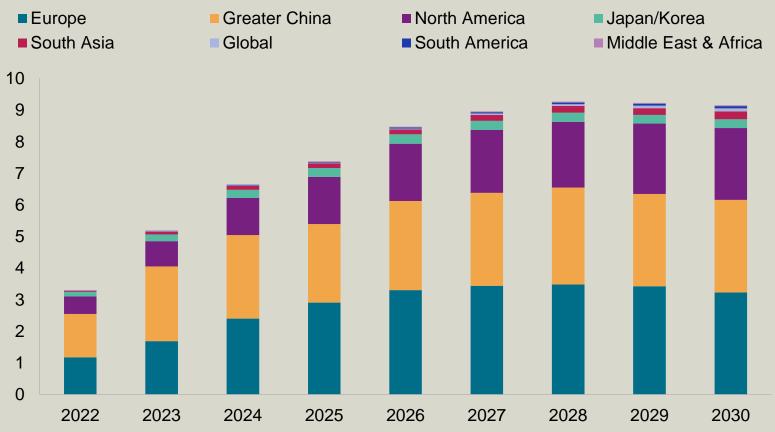
Charging infrastructure deployment outlook

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Charging infrastructure annual regional deployment

Europe will take the lead in the speed of EV charging station deployment before the end of the decade

Annual EV charging station deployment by region, 2022–30 (million units)



- By 2025, Europe will have the highest installations per year, overtaking Greater China region.
- In 2030, Europe will install around 3.22 million chargers, whereas Greater China will install just over 2.9 million chargers in the same year.
- Most other regions will also witness progressive increase in charger installations.

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Charging Infrastructure Landscape: How 2030 Might Look Like?

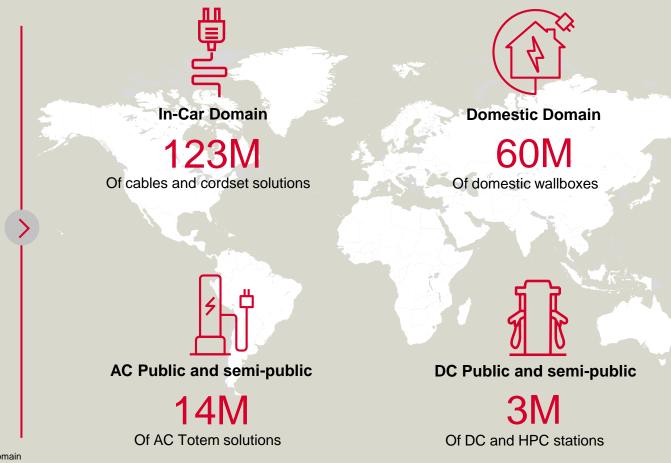
Europe will take the lead in the speed of EV charging station deployment before the end of the decade



23%

Of cars in operation are BEVs or PHEVs

Note: Tesla superchargers are excluded, destination charge are included in AC public and semi-public domain Source: S&P Global Mobility, vehicle in operation data, August 2023 - Charging infrastructure forecast, July 2023



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Conclusions

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Key Takeaways



Electrification will increasingly supplement and displace gradually pure internal combustion engine technology. By 2033 more than 30% of vehicles in operation will have some degrees of electrification and about 20% will be "charging capable". This will massively impact the charging infrastructure landscape.



Skepticism of consumer toward EV technology has grown (2023 Vs 2022) with pricing and charging remaining barriers. Operative range seems to be no longer a concern for consumers as it was in the fist generation of xEVs.



Technological advancements are taking place in xEVs design. Longer range, high voltage design and higher charging capabilities will become a common place in the year to come requiring an adequate charging infrastructure deployment.



S&P Global Mobility More than 80M of charging stations are expected globally, with domestic installation still playing a pivotal role for the next decade. Almost 15M stations will be located in public and semi-public domains and about 3M will offer a quicker charging experience to final users but challenges will remain on the implementation side!





S&P Further insights at CWIEME

S&P Global Mobility

S&P Global Mobility E-Motor deep-dive

Tuesday

Wednesday

10:00 - 10:30

Add to calendar

The Electric Motor Value Chain and Technologies to Drive Performance

🛱 Wednesday, May 15 👘 🎙 E- Mobility Stage

As the automotive industry continues on it's path to a zero emission world, the electric motor supply chain is crucial. Alongside evolving supply chain dynamics, critical performance parameters such as power density and efficiency are essential to the wider electric vehicle system, particularly as the price of batteries is not falling as quickly as anticipated.

In this session we will explore the role of OEMs and suppliers in the market and emerging technologies they are using to achieve these performance gains.

- In-depth understanding of the entire eDrive unit value chain
- The impact of motor performance on the electric vehicle
- Technologies emerging to deliver performance
- Impact of material supply on the future of the electric motor

Electric Motor Value Chain

Speaker



Michael Southcott Manager of

Propulsion Component Research.

S&P Global Mobility booth presentations

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Join us at CWIEME

14 -15 May 2024 | Berlin, Germany | Hall 3 – Booth 32D32

electrification technology

SPEAKERS



Claudio Vittori Sr. Technical Research Analyst, Powertrain & E-Mobility, S&P Global Mobility



Michael Southcott

Associate Manager, Automotive Supply Chain & Technology, S&P Global Mobility

S&P Global Mobility Booth

S&P Global Mobility

Stand: 32D32

Motor Components & Accessories

