

BREAKBULK MAIN STAGE HALL 4

■ Wednesday, 22 May

10:45 – 11:00

Opening Remarks

GLOBAL TRADE & MARKET OUTLOOK FORUM

11:00 – 11:25

I. Global Economic Trends – What is the Forecast for 2019 and Beyond?

Economic expansions don't just die of old age. After a brief look at economic forecasts for key economies, we will explore whether the usual suspects in triggering recessions, such as interest rates and oil prices, could play a role this time round. We will also look at whether the global credit cycle might be turning.

Boris Glass, Sr. Economist, **S&P Global Ratings**

11:25 – 11:50

II. Breakbulk and Project Market Outlook – Which Markets Will Boost Demand?

The Breakbulk audience will be updated about current project developments worldwide and future opportunities for the sector with the focus on forthcoming capital projects in oil & gas, alternative energy, petrochemicals, mining and infrastructure. Hear our expert offer key insights on which markets will grow and which will contract in coming years, including key breakbulk commodities, led by steel.

Johan-Paul Verschuure, Technical Director, **WSP UK**

REGIONAL SPOTLIGHT

12:00 – 12:40

Emerging Markets: Africa

Following an introductory case study examining the transport of the largest regenerator ever built, our panellists will share their experiences working on the continent. From debunking misconceptions, to the challenges and benefits of working in Africa, they will share their thoughts on new commodities, markets and opportunities in the region.

Moderator: Ian Treder, Logistics Director, **OMA Group West Africa**
Panellists: Olivier Dirkzwager, Commercial Manager West Africa, **Mammoet Amaury Luyckx**, Managing Dir., **Polytra Liz Whitehouse**, Managing Dir., **Africa House Seni Edu**, Managing Dir., **Xellz Nigeria, ESS**

INDUSTRY SPOTLIGHT: IMO 2020

13:00 – 13:50

What Is the True Cost of Compliance?

As compliance dominates industry discussions amid uncertainty over the availability of fuel in certain regions, our panel will discuss the likely

impact of the IMO regulation on the breakbulk and project cargo sector.

Moderator: Axel Bantel, Vice President Sales Germany, **Wallenius Wilhelmsen Ocean**
Panellists: Ian Adams, Executive Director, **Clean Shipping Alliance**
Christos Chryssakis, Business Development Manager – Maritime, **DNV GL**
George Griffiths, Editor, **Global Container Freight Market Dry Bulk Shipping**, **S&P Platts**
Dominik Stehle, CCO, **ZEAMARINE**
Fabian Traechslin, Head of Logistics & Transportation, **Hitachi Zosen Inova**
Teus van Beek, General Manager Market Innovation, **Wärtsilä**

INDUSTRY DIALOGUE: MERGING ROAD STRATEGIES

14:10 – 15:00

How Can the Industry Work With National Authorities to Improve Pan-European Road Infrastructure and Simplify Regulations Impacting Heavy Cargo Transportation?

As heavy-lift/project cargo transport increases across Europe what can the industry do to convince governments to adopt measures such as increasing infrastructure investment, harmonising regulations and easing the process of granting permits?

Moderator: David Collett, Managing Director, **Collett Transport Group**, President, **ESTA**
Panellists: David Allely, Dir., **Allelys Group**
Iris Müllejans, Managing Dir., **Riedl Group**

INDUSTRY DIALOGUE: TALENT & DIVERSITY

15:20 – 16:10

Our People, Our Future – Engaging the Leaders of Tomorrow

Attracting, training, and retaining staff to achieve the right level of skill and expertise are fundamental to the success of the industry. Stakeholders need to join forces to strengthen this pipeline – join this session to brainstorm with peers and set the wheels in motion to recruit the future generation.

Moderator: Tina Benjamin-Lea, Logistics Manager, **SNC-Lavalin**
Panellists: Christoph Hilgers, Head of Global Projects Germany, **Schenker De.**
Jessica Lakmann, Head of MENA, **TSL Shipping & Trading**
Thomas Pawlik, VP for Academic Affairs, **HSB** | **City University of Applied Sciences**
Sari Safianti, Managing Director, **Rhenus Project Logistics Indonesia**
Felix Schoeller, General Manager, **AAL**
Steven Thornley, Director, **Malin Group**

■ Thursday, 23 May

REGIONAL SPOTLIGHT: BREAKFAST BRIEFING



09:00 – 10:00

Russia: The Bridge Between Asia and Europe [Sponsored Content]

All event attendees are invited to learn more about Russia's logistics opportunities at this Thursday morning networking breakfast sponsored by DAS Global Logistik.

Denis Kosyanenko, Chief International Operational Officer, **DAS Global Logistik**

TO ENTER: Meet outside Hall 4 beginning at 8:30

10:45 – 11:00

Opening Remarks

Carly Fields, News Editor, **Breakbulk Magazine**

TRANSPORT INTELLIGENCE DATA HUB

11:00 – 11:30

MPV and Heavy-Lift Market Outlook Followed by Q&A with Breakbulk Magazine

Increased regulatory requirements, decarbonisation goals and the continued uncertainty of the market, find out what lies ahead for the MPV and heavy-lift fleet.

Susan Oatway, Senior Analyst for Multipurpose & Breakbulk Shipping, **Drewry**

BREAKBULK LEADERS: BUSINESS STRATEGY FORUM

11:40 – 12:40

The Changing Face of the Breakbulk and Project Cargo Industry – Where Next?

A cross-industry panel discusses possible areas of agreement, disagreement and potential solutions to how the industry can move forward together in the everchanging business landscape.

Moderator: Juergen Osmers, Industry Expert & Consultant, Founding Partner, **KOG Worldwide**
Panellists: Alex Azparrent, Director of Logistics, Commercial Strategies & Sourcing, **Fluor**
Ruediger Fromm, Senior Director Global Project Logistics, **Siemens AG**
Nikola Hagleitner, Global CEO Industrial Projects, EVP Marketing & Sales, **DHL Global Forwarding**
Tim Killen, Executive Vice President, **deugro Group**
Ove Meyer, Managing Director, **ZEABORN**
Kyriacos Panayides, Managing Director, **AAL**

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INDUSTRY SPOTLIGHT: PROJECT LOGISTICS CONTRACTING

13:00 – 13:50

How Can the Industry Move Forward and Streamline Contracts?

Our panel will examine whether the size of contracts makes them unmanageable, how size impacts risk allocation and compliance responsibility, the differing perspectives of contracting parties and growing concern over 'double dipping'. Join the discussion and share your thoughts with the panel as we seek to answer this essential question - what can be done to simplify and streamline the contracting process for the benefit of the industry?

Moderator: Daniel Jones, Partner, *Clyde Co.*
Panellists: Kate Andrews, Underwriter, *TT Club*

Beata Bac, Global Category Manager
Projects, Inbound and International Logistics, Shell

Michael Giling, Global Business Development
Manager, *Capital Projects, GEODIS*

Philipp Lühns, Sr. Vice President, Global Head
of Projects, *Kuehne + Nagel*

Paolo Minetti, Global Logistics, Transport &
Customs Director, *Alstom*

BREAKBULK PORTS HEAD-TO-HEAD

14:10 – 15:00

How are Breakbulk Ports Reacting to Changes Across the Sector?

As competition increases across the breakbulk waterfront, leading port operators and ambitious newcomers share their

thoughts on industry developments, covering strategic, operational and regulatory aspects of their business.

Moderator: Johan-Paul Verschuure,
Technical Director, *WSP UK*

Panellists: Patrick Bohan,
Director Supply Chain Solutions, *Port of Halifax and Port of Sheet Harbour*
Mar Chao, Head of Commercial Business
Development, *Port Authority of Valencia*
Morgane Hanssens, Key Account Manager
Shippers and Forwarders, *Port of Antwerp*
Danny Levenswaard, Director Breakbulk,
Port of Rotterdam
Marcin Osowski, Vice President of
Infrastructure, *Port of Gdańsk*

BREAKBULK TECH & INNOVATION HUB HALL 6

Wednesday, 22 May

11:45 – 12:00

Opening Remarks

Carsten Wendt, Sr. Manager, High & Heavy
and Breakbulk Sales Germany, *Wallenius
Wilhelmsen Ocean*

DIGITAL TRANSFORMATION IN PROJECT LOGISTICS

12:00 – 13:00

Industry Forum: Are We Entering a New Era of Innovation for Breakbulk?

'Innovation' and 'digital disruption' have become buzz words of the 21st century. But what do they mean for the breakbulk sector, an industry many would argue is not suitable for digital disruption due its non-standardised nature?

Moderator: Prof. Dr. Sven Hermann,
Managing Director, *ProLog Innovation*
& Professor for Logistics & Supply Chain
Management, *NBS*

Panellists: Dr.-Ing. Patric Drewes, Managing
Partner, *Carl Polzin*, Managing Partner,
Logistics Plus & Vice President, *Bremische
Hafenvertretung (BHV)*

Dr. Alexey Fofonov, Data Scientist, *Encoway*
Christoph Homeier, Manager Innovation &
Digital Transformation, *BLG Logistics Group*
Inis Ehrlich, Bremen Ministry of Economic
Affairs, Labour and Ports

Andreas Wiegler, Team Lead Logistics
Muensterland, *ThyssenKrupp Industrial
Solutions*

FREIGHT FORWARDER INNOVATION FORUM

13:30 – 14:30

The Changing Business of Project Freight Forwarding in a Digital World

In the digital age, the role of freight forwarders is being called into question. How can freight forwarders adapt, and what does their

changing role mean for the rest of the market?

Moderator: Emre Eldener, CEO, *KITA
Logistics* & President, *UTIKAD*

Panellists: Christian Arndt, Senior Vice
President, Oil & Gas Logistics, *deugro*
Xoán Martínez, CEO, *Kaleido Logistics*
Stefano Repetto, Head of Projects, *Fracht
Italia*

Leif Arne Strømme, VP Innovation, *G2
Ocean*

TECH TALKS

15:00 – 16:00

Through a series of live demos and product displays discover what new technologies are entering the market.

Moderator: Prof. Dr. Sven Hermann,
ProLog Innovation, NBS

Wear IT at Work – Wearable Computing Supporting Logistical Processes

Dr. Hendrik Witt, CEO, *Ubimax*

Augmenting the Future of Packaging Logistics

Reinhard Hintze, Proj. Mgr. Packaging, *PTS
Logistics*

NxtPort – Building the (Break)bulk Port of the Future. Together.

Steven Schutter, Product Manager, *NxtPort*

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Carsten Wendt, *Wallenius Wilhelmsen
Ocean*

ENGINEERING INNOVATION SHOWCASE

11:00 – 12:30

This session features case studies on complex project logistics and engineered transport operations from across the globe.

Coradia Algeria Project – When the Train Sets Sail...

Lionel Riou, International Logistics Leader,
Alstom

Agathe Alcaras, Head of OOG Transport &
Commodity Manager, *Alstom*

Alexandra Raidy, Managing Director,
GEODIS Projects France

Francois Xavier Wintrebert, Project Manager,
GEODIS Projects France

From Brasil to Mexico: Moving Large Automotive Plant Components

Murilo Caldana, Project Director,
FOX Brasil | Project Logistics

Stéphane Berninet, Head of Project Cargo
Division, *CMA CGM*

Engineering Solutions: MERKUR Offshore Wind Project

Alfonso Hernández, Global Development
Director, *Coordinadora*

COLLABORATION LAB

13:00 – 14:00

Creating an Innovative Maritime Technology Ecosystem

The Breakbulk audience is invited to participate in this interactive session on harnessing the power of startups and disruptors, facilitated by theDOCK.

Nir Gartzman, Founding Partner & COO,
theDOCK

SPOTLIGHT ON DIGITAL RISK

14:30 – 15:20

Evaluating Digital Risks: The Importance of Cyber Security, Trust and Managing New Risk

With increased digitalisation and data sharing/availability – how can companies be proactive in protecting themselves from digital threats?

Jayan Perera, Assoc. Director, *Control Risks*
Capt. Rahul Khanna, Global Head of Marine
Risk Consulting, *Allianz Global*

Carl Ödeen, Customer Success Manager,
Container xChange