



Free Webinar

TUESDAY, JUNE 9 | 11:00 AM CENTRAL (HOUSTON)

Launch Your Breakbulk Career

For students and recent grads

Hosted by



Marco Polsler
COO – Global Energy &
Capital Projects
UTC Overseas, Inc.



Margaret Kidd,
Program Director
Supply Chain and
Logistics Technology
College of Technology
University of Houston

Which Sectors Are Right for You?
Choose Who You'll Meet in Group Q&A Sessions

**ENGINEERING, PROCUREMENT
& CONSTRUCTION**

**PROJECT
FORWARDING**



Jake Swanson
Global Head,
EPC Project Sector
DHL Global Forwarding
– Industrial Projects



Sergio Savoy
Principal Logistics and
Trade Compliance
Specialist
McDermott
International Inc.



Ernest Bezdek
Director of Trade
Development
Port of Beaumont

**PORTS &
TERMINALS**



Phillip Brown
Vice President, Projects
SAL Heavy Lift Inc.



Pierre Mille
Tendering/Estimating
Manager
Mammoet USA South Inc.

**OCEAN CARRIER /
MARINE TRANSPORT**

**LAND & BARGE
TRANSPORT / EQUIPMENT**

REGISTER

breakbulk.com/page/launching-your-breakbulk-career



Margaret A. Kidd

Co-Host Launch Your Breakbulk Career

Program Director, Supply Chain & Logistics Technology

College of Technology

University of Houston



My Journey

- B.B.A., General Business, 1985
- Wall Street, Financial Consultant
- M.A., Cross Cultural Studies, 2008
 1. Focus: understanding cultural dynamics, appreciating cultural diversity, and negotiating differences between cultures and societies with the goal of bridging these differences.
 2. Regions: Africa, Middle East, Southeast Asia, and Latin America,
- Doctoral Studies, Urban Planning & Environmental Policy (60 hours)
 1. Focus: Port City Interface.
 2. Sustainability.
 3. Economic Development.
 4. Transportation and Land Use.



Public Speaking 2020

- Houston Transportation Professionals - Speaker
- Port of the Future - Moderator
- Launch Your Breakbulk Career - Panelist
- Managing Your Supply Chain Network Through 2020 – Panelist
- Coronavirus and Supply Chains – Film Producer
- Project Logistics Road Show – Co-Host



Media Appearances 2020

- **KBR**
- <https://www.kbr.com/en/insights-events/stories/kbr-mentors-uh-students-through-supply-chain-program>
- **American Jot of Transportation**
- <https://ajot.com/news/utc-expands-partnership-with-university-of-houston>
- **BreakbulkOne Magazine – Global Distribution**
- <http://breakbulk.com/Articles/poisler-kidd-team-up-for-supply-chain-student>
- <https://www.breakbulk.com/Articles/uh-video-ahead-of-the-curve>
- <http://breakbulk.com/Articles/qa-with-university-of-houstons-kidd>
- **Plant Engineering – National Distribution**
- <https://www.plantengineering.com/articles/supply-chains-role-in-controlling-coronavirus/>
- **Reform Austin – State Distribution**
- <https://www.reformaustin.org/coronavirus/heres-what-small-business-owners-can-do-to-get-aid/>
- <https://www.reformaustin.org/coronavirus/rent-is-due-but-can-it-wait/>
- <https://www.reformaustin.org/healthcare/how-texas-is-preparing-for-coronavirus/>
- **BISNOW – Local**
- <https://www.bisnow.com/houston/news/economy/houston-businesses-face-supply-chain-disruption-as-coronavirus-spreads-103173?>
- **Greater Houston Partnership – Regional Distribution**
- https://www.houston.org/news/countering-covid-19-disruptions-supply-chain-resiliency?_zs=0sOBN1&_zl=D45g5
- **Houston Chronicle – Local**
- <https://www.houstonchronicle.com/business/economy/article/Houston-economy-disrupted-by-Coronavirus-as-15111608.php>
- **Television - Local**
- <https://www.fox26houston.com/news/truckers-feeling-pressure-from-coronavirus-slowdown>
- <https://www.facebook.com/margaret.kidd.758/videos/3258628867490154/>
- <https://www.click2houston.com/news/local/2020/02/27/coronavirus-impact-reaches-local-global-economy/>
- <https://abc13.com/health/houston-area-baseball-president-aboard-ship-tested-for-covid-19/5974927/>
- <https://www.facebook.com/margaret.kidd.758/videos/3260439753975732/>
- **Radio – Local**
- <https://ktrh.iheart.com/content/2020-03-13-potential-drug-shortages-due-to-coronavirus>
- <https://www.facebook.com/jimmybarrettshow/videos/189745665641850/UzpfSTEwMDAwMDI5MjE5ODU4NDZMTA4Mzg4NTgyNTE0MTg0/>
- **UH News - University**
- <https://www.uh.edu/news-events/stories/2020/february-2020/02262020-coronavirus-expert-supply-chain-margaret-kidd>
- <https://www.uh.edu/sugarland/news/2020/april/supplychainkbr/#.XqNi3ExkSkQ.linkedin>
- **UH Faculty/Student Film**
- <https://www.youtube.com/watch?v=FYUsk8aM4xw&feature=share>



Volunteer/Community/ Professional

- Third Ward Initiative
- Faculty Senate – Undergraduate Committee
- SIDO Advisor
- Port Houston Partners Maritime Education
- Advisory Board East End Chamber of Commerce
- George Floyd Memorial March – UH Colleagues
- ITMA, CSCMP, APICS, ISM, HTPA





Add profile section ▼

More...



Margaret A. Kidd

Program Director, Supply Chain, University of Houston

Houston, Texas · [500+ connections](#) · [Contact info](#)



University of Houston



Texas Southern University

About



Conferences and Book Review:

March 2020 Port of the Future Conference, Panel Moderator ... see more

Featured

[See all](#)



KBR Mentors UH Students Through Supply Chain Program
kbr.com

Last year, KBR's Government Solutions business unit began a transformational...



UTC expands partnership with University of Houston
ajot.com

UTC Overseas, renowned international freight forwarder based in Houston, TX, announced...



Poisler, Kidd Teal Students
breakbulk.com

Marco Poisler, of freight forwarder

LinkedIn



Connections

2,855

Interests



Influencers

Companies

Groups

Schools



Shell

4,394,519 followers

✓ Following



DHL

1,322,744 followers

✓ Following



bp

2,515,787 followers

✓ Following



Harvard Business Review

10,629,673 followers

✓ Following



ExxonMobil

1,974,927 followers

✓ Following



Breakbulk: Skill Sets Needed

- **Life Long Learning**
- Critical Thinking
- **Team Player**
- Function In Multicultural Teams
- **Network**
- Public Service/Volunteer
- Soft Skills
- Adaptable/Flexible
- Public Speaking/Publish Articles
- Thought Leader
- **Technical Writing/Professional Reports**
- Be Go To Person
- Go Beyond Your Job
- **Be Known As Person To Get Job Done**
- Work Late/Work Holidays
- Leverage Technology
- Servant Leader
- Engage Professional Associations
- **Innovate**
- Collaborative
- Work Hard Play Hard
- Learn 2nd/3rd Language



Graduated Now What?

- Part-time Position
- Temporary Position
- Volunteer
- Certifications
- Have Running Buddy
- Follow Industry Leaders
- Repost Articles LinkedIn
- Leverage Social Media
- Emulate Successful People
- Track Your Progress
- Register Graduate School
- **Take Any Opportunity To Get Foot In Door**



Recover From Market/Personal Set Back

- Anticipate Life Is Not Linear
- Past Lessons Learned Overcoming Adversity
- Have A Plan
- Stay Focused
- Have Support Group
- **Don't Let History Define You – You Define History**



Pretend Landing Ellis Island 1900's

- We've been traveling far
Without a home
But not without a star
- On the boats and on the planes
They're coming to America
Never looking back again
They're coming to America
- Home, to a new and a shiny place
Make our bed, and we'll say our
grace Freedom's light burning warm



- Everywhere around the world
They're coming to America
Every time that flag's unfurled
They're coming to America
- Got a dream to take them there
They're coming to America
Got a dream they've come to share
They're coming to America

Neil Diamond Coming To America
(<https://youtu.be/QtA0JW5vh3w>)



Where Do You Want To Go?



Thank You

Breakbulk Events & Media

