

Free Webinar

TUESDAY, JUNE 9 11:00 AM CENTRAL (HOUSTON)

Launch Your Breakbulk Career

For students and recent grads

Hosted by



Marco Poisier COO – Global Energy & Capital Projects UTC Overseas, Inc.



Mergaret Kidd, Program Director Supply Chain and Logistics Technology College of Technology University of Houston

REGISTER

breakbulk.com/page/launching-your-breakbulk-career

Which Sectors Are Right for You? Choose Who You'll Meet in Group Q&A Sessions

> ENGINEERING, PROCUREMENT & CONSTRUCTION

PROJECT FORWARDING



Jake Swanson
Global Head,
EPC Project Sector
DHL Global Forwarding
Industrial Projects



Sergio Savoy
Principal Logistics and
Trade Compliance
Specialist
McDermott
International Inc.

PORTS & TERMINALS



Ernest Bezdek Director of Trade Development Port of Beaumont

Philip Brown Vice President, Projects SAL Heavy Lift Inc.



Pierre Mille Tendering/Estimating Manager Mammoet USA South Inc.

OCEAN CARRIER / MARINE TRANSPORT

LAND & BARGE TRANSPORT / EQUIPMENT



Margaret A. Kidd

Co-Host Launch Your Breakbulk Career

Program Director, Supply Chain & Logistics Technology

College of Technology

University of Houston



My Journey

- B.B.A., General Business, 1985
- Wall Street, Financial Consultant
- M.A., Cross Cultural Studies, 2008
 - 1. Focus: understanding cultural dynamics, appreciating cultural diversity, and negotiating differences between cultures and societies with the goal of bridging these differences.
 - 2. Regions: Africa, Middle East, Southeast Asia, and Latin America,
- Doctoral Studies, Urban Planning & Environmental Policy (60 hours)
 - 1. Focus: Port City Interface.
 - 2. Sustainability.
 - 3. Economic Development.
 - 4. Transportation and Land Use.



Public Speaking 2020

- Houston Transportation Professionals Speaker
- Port of the Future Moderator
- Launch Your Breakbulk Career Panelist
- Managing Your Supply Chain Network Through 2020 Panelist
- Coronavirus and Supply Chains Film Producer
- Project Logistics Road Show Co-Host



Media Appearances 2020

- KBR
- https://www.kbr.com/en/insights-events/stories/kbr-mentors-uh-students-through-supply-chain-program
- · American Journal of Transportation
- https://ajot.com/news/utc-expands-partnership-with-university-of-houston
- BreakbulkOne Magazine Global Distribution
- http://breakbulk.com/Articles/poisler-kidd-team-up-for-supply-chain-student
- https://www.breakbulk.com/Articles/uh-video-ahead-of-the-curve
- http://breakbulk.com/Articles/qa-with-university-of-houstons-kidd
- Plant Engineering National Distribution
- https://www.plantengineering.com/articles/supply-chains-role-in-controlling-coronavirus/
- Reform Austin State Distribution
- https://www.reformaustin.org/coronavirus/heres-what-small-business-owners-can-do-to-get-aid/
- https://www.reformaustin.org/coronavirus/rent-is-due-but-can-it-wait/
- https://www.reformaustin.org/healthcare/how-texas-is-preparing-for-coronavirus/
- BISNOW Local
- https://www.bisnow.com/houston/news/economy/houston-businesses-face-supply-chain-disruption-as-coronavirus-spreads-1031737
- Greater Houston Partnership Regional Distribution
- https://www.houston.org/news/countering-covid-19-disruptions-supply-chain-resiliency? zs=0sOBN1& zl=D45g5
- Houston Chronicle Local
- https://www.houstonchronicle.com/business/economy/article/Houston-economy-disrupted-by-Coronavirus-as-15111608.php

- Television Local
- https://www.fox26houston.com/news/truckers-feeling-pressure-from-coronavirus-slowdown
- https://www.facebook.com/margaret.kidd.758/videos/3258628867490154/
- https://www.click2houston.com/news/local/2020/02/27/coronavirus-impact-reaches-local-global-economy/
- https://abc13.com/health/houston-area-baseball-president-aboard-ship-tested-for-covid-19/5974927/
- https://www.facebook.com/margaret.kidd.758/videos/3260439753975732/
- Radio Local
- https://ktrh.iheart.com/content/2020-03-13-potential-drug-shortages-due-to-coronavirus
- https://www.facebook.com/jimmybarrettshow/videos/189745665641850/UzpfSTEwMDAwMDI5MjE5ODU4NDozMTA4Mzg4NTgyN 1E0M1g0/
- UH News University
- https://www.uh.edu/news-events/stories/2020/february-2020/02262020-coronavirus-expert-supply-chain-margaret-kidd
- https://www.uh.edu/sugarland/news/2020/april/supplychainkbr/#.XqNI3ExkSkQ.linkedin
- UH Faculty/Student Film
- https://www.youtube.com/watch?v=FYUsk8aM4xw&feature=share



Volunteer/Community/ Professional

- Third Ward Initiative
- Faculty Senate Undergraduate Committee
- SIDO Advisor
- Port Houston Partners Maritime Education
- Advisory Board East End Chamber of Commerce
- George Floyd Memorial March UH Colleagues
- ITMA, CSCMP, APICS, ISM, HTPA





Margaret A. Kidd

Program Director, Supply Chain, University of Houston Houston, Texas · 500+ connections · Contact info



- University of Houston
- Texas Southern University

About

Conferences and Book Review:

March 2020 Port of the Future Conference, Panel Moderator... see more

Featured



KBR Mentors UH Students Through Supply Chain Program kbr.com

Last year, KBR's Government Solutions business unit began a transformational...











UTC expands partnership with University of Houston

ajot.com

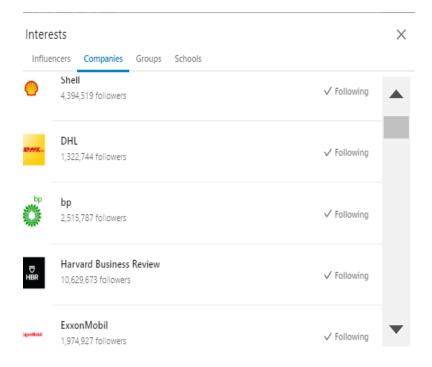
UTC Overseas, renowned international freight forwarder based in Houston, TX, announced...

Poisler, Kidd Tear Students breakbulk.com

Marco Poisler, of freight forwarder

LinkedIn







Breakbulk: Skill Sets Needed

- Life Long Learning
- Critical Thinking
- Team Player
- Function In Multicultural Teams
- Network
- Public Service/Volunteer
- Soft Skills
- Adaptable/Flexible
- Public Speaking/Publish Articles
- Thought Leader
- Technical Writing/Professional Reports

- Be Go To Person
- Go Beyond Your Job
- Be Known As Person To Get Job Done
- Work Late/Work Holidays
- Leverage Technology
- Servant Leader
- Engage Professional Associations
- Innovate
- Collaborative
- Work Hard Play Hard
- Learn 2nd/3rd Language



Graduated Now What?

- Part-time Position
- Temporary Position
- Volunteer
- Certifications
- Have Running Buddy
- Follow Industry Leaders
- Repost Articles LinkedIn
- Leverage Social Media

- Emulate Successful People
- Track Your Progress
- Register Graduate School
- Take Any Opportunity To Get Foot In Door



Recover From Market/Personal Set Back

- Anticipate Life Is Not Linear
- Past Lessons Learned Overcoming Adversity
- Have A Plan
- Stay Focused
- Have Support Group
- Don't Let History Define You You Define History



Pretend Landing Ellis Island 1900's

- We've been traveling far Without a home But not without a star
- On the boats and on the planes They're coming to America Never looking back again They're coming to America
- Home, to a new and a shiny place Make our bed, and we'll say our grace Freedom's light burning warm

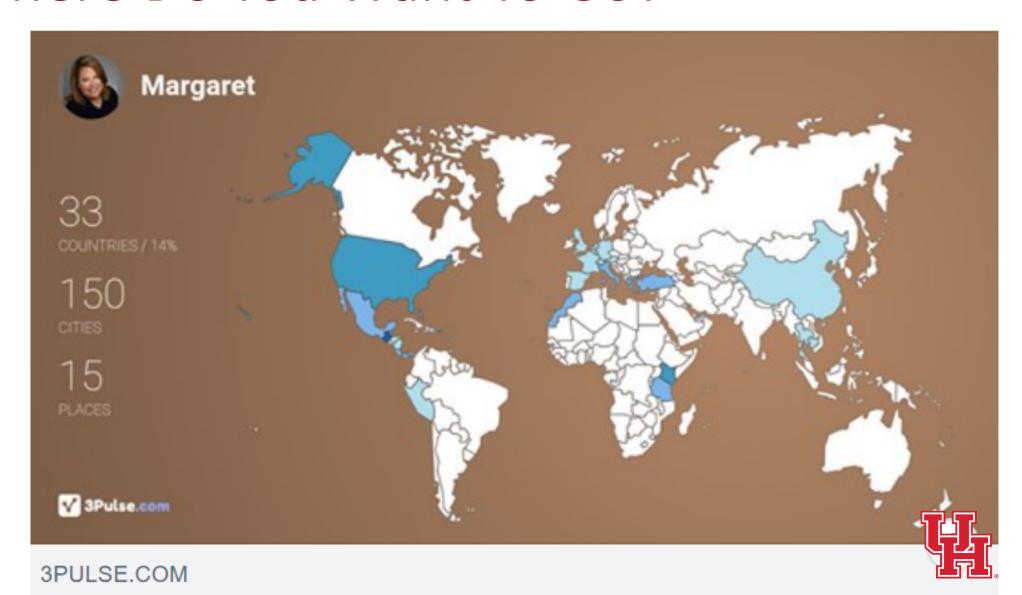


- Everywhere around the world They're coming to America Every time that flag's unfurled They're coming to America
- Got a dream to take them there They're coming to America Got a dream they've come to share They're coming to America

Neil Diamond Coming To America (https://youtu.be/QtA0JW5vh3w)



Where Do You Want To Go?



Thank You

Breakbulk Events & Media

