




An aerial photograph of a winding asphalt road through rolling green hills. The road curves through the landscape, with a single white car visible on one of the curves. The hills are covered in vibrant green grass, and a herd of cattle is grazing in a field to the right. The lighting is bright, suggesting a sunny day, and the overall scene is peaceful and scenic.

Logistics Career Development Outlook

Diversifying Your Career Portfolio

Speaker Profile: Samuel Holmes



Company	Wood- 2012- Present
Education	 Master of Business Administration (MBA) West Texas A&M University (2018)  Bachelor of Science Supply Chain and Logistics Tech (2012) Certified Transportation Logistician (CTL) Trained in Export /Trade Compliance
Advisory Board Member	University of Houston-Logistics Program Lone Star College- Logistics Program Breakbulk Americas Conference Education Chair-Exporters Competitive Maritime Council
	Lives in Houston, married with 2 kids, enjoy watching and playing sports (tennis, soccer, running, biking, hiking), traveling, volunteering and cooking.

Critical Hard Skills Needed to Stand Out



Communication Skills

Build strong communication skills that enable you to collaborate with colleagues and do business with suppliers and customers. Effective technical writing, meeting facilitation and email communication are very essential.



Critical-Thinking Skills

Inside and outside of the box thinking is required. Be prepared to develop, adjust, and carry out logistical plans. You must find ways to reduce costs and improve efficiency.



Problem-Solving Skills

Be able to effectively handle unforeseen issues, such as delivery problems, and adjust plans as needed to resolve the issues.



Organizational & Time Management Skills

You must be able to keep detailed records and simultaneously manage several projects in a fast-paced schedule environment. Time management is a very important skill.



Customer Service Skills

You need to know the needs of the customer in order to coordinate the movement of materials between the supplier and customer. You gain this knowledge through listening to the customer and applying their knowledge of the products and systems to provide what is required.

How to Prepare for Post Covid-19 Job Market



Stay Healthy

Becoming infectious could worsen your health and financial security.



Build a Social Media Presence

Create a robust LinkedIn profile to network. Utilize it to connect with people at companies you are interested in working and target hiring managers, HR and other relevant people.



Continue to Increase Your Knowledge

By taking extra courses that compliment your degree and shoring up gaps in your skills, you will be set apart from the competition.



Be Flexible

Be open to jobs outside of your specific major that will challenge and provide opportunity for you to learn and grow. Consider exploring other industries outside of the normal industries.



Find a Mentor/Trusted Advisor

Having a mentor/trusted advisor that you can lean on for career advice will help you navigate the current and future job market.

How to Prepare for Post Covid-19..Cont.



Enhance Your Job Application

Tailor your experience. This is not the time to submit a generic resume or cover letter. Let employers know instead why you are a good fit and why you are interested in the job.



School Career Service is Vital Resource

School career advisors have multiple tools to draw from to help students develop a career search game plan. Create a profile and subscribe to your school alumni career job list.



Be a Global Citizen

Having a global mindset will set you apart from the crowd. Be aware of what is going on around the globe, especially the major economic blocs and read market and geopolitical news to stay well-informed.



Be a Safety Leader

Understand the importance of safety to ensure that you can protect yourself and others.

How to Diversify Your Career Portfolio

- Training / Workshop in different areas of logistics or related business fields such as:
 - Export / Import Trade Compliance
 - Transport Engineering
 - Software (Oracle, SAP, TMS, AutoCAD, Warehouse Management Systems)
 - Customs Brokerage / Marine Surveying / Quality Surveillance
 - Other relevant workshops (Contract Negotiation / Prime and Subcontract / Conflict Management)
- Obtain Relevant Certification
 - APICS
 - Scrum
 - Six Sigma
 - PMP (Professional Project Management)
- Obtain an Advance Degree (MBA) if you can afford it
 - General Business
 - Leadership /Operations
 - Finance / Management



Remember to Always Pursue Your Passion!

Potential Employers (companies)

Project Logistics Companies

Specialized Heavy Haul Carriers:

- Mammoet / Emmert
- Barnhart / Roll Lift
- Contractor Cargo

Project Forwarders:

- deugro USA / Geodis
- DSV / UTC Overseas
- Agility (Energy Solutions)
- DHL Project Forwarding | Kuehne Nagel

Break-bulk-Ocean:

- Intermarine / Maersk / MSC
- BBC Chartering / NYK Logistics

Energy, Tech & Consumer Goods Companies

Exploration Companies:

- Chevron
- Dow
- BP / Conoco Phillips
- Exxon / Shell
- Anadarko
- Total
- Saudi Aramco

EPCM:

- Kiewit / Wood Plc
- Fluor / Technip
- Bechtel / CB&I
- Worley / KBR

- Retails/Tech/ Consumer Goods

- Apple / Amazon / Sysco Food / Randall's / HEB

Department / Typical Positions

Energy Service Department

▪ EPC/M Departments:

- Purchasing / Buyer
- Expediting
- Procurement Interface
- Logistics / Transportation
- Subcontracts

▪ Project Forwarder

- Operations
- Project Sales
- Business Development
- Proposal
- Freight Management (all modes)
- Transport Engineering
- Chartering

Typical Positions

- Logistics / Project Analyst
- Supply Chain Analyst
- Logistics Manager
- Project Sales
- HSSE
- Import / Export Compliance
- Field Coordinator
- Transport Engineering
- Sourcing Analyst
- Project Coordinator
- Interface Coordinator
- Buyer
- Expeditor
- Subcontractors
- Project Sales
- Dispatcher
- Warehouse Supervisor

Summary

- Be Positive
- Build a robust LinkedIn profile and leverage your network
- Use this time to build and/or improve hard & soft skills
- Tailor your experience to why you need the job
- Find a mentor/trusted advisor and leverage that relationship to guide you through this crisis
- Stay up-to-date with current national and global events-market and geopolitical news

PURSUE YOUR PASSION...

EQUIPMENT LIST		
EQUIPMENT	WEIGHT (KWH)	AMOUNT
3.5m x 3m x 210mm	1.8	4
PLYWOOD		

SCHEDULE SP#	LINE SPECIFICATION	TOTAL	GROUP		
			GROUP 1	GROUP 2	GROUP 3
1	11 x 100 to 110 x 100 B				
	NUMBER OF LINES	10	4	5	1
	NUMBER OF PILES PER LINE	2	2	1	1

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PRELIMINARY
REVIEW / COMMENT



Q&A

