



**4–8 November 2019**

CTICC, Cape Town  
South Africa

AFRICA OIL WEEK

## The Prospect Forum 2019

The leading platform to discuss and broker million dollar deals  
with key decision makers

In association with



Supported by



## About

The Africa Oil Week Prospect Forum is a unique platform for Independent Oil Companies, Geoservice Companies and National Oil Companies to promote prospects and data to commercial leaders from the oil and gas sector.

## Why Attend

The Prospect Forum gives you the opportunity to meet and present to decision makers, such as VPs & SVPs of Business Development, Commercial and New Ventures, who are looking to source new business opportunities in the African Exploration and Production sector.

Be the first to see new deals, finance priority projects and develop new business relationships. Hear exclusive proprietary information from our prestigious line-up that last year included Tullow Oil and TGS amongst many others.



### Who you can do business with

#### IOCs and Independents

- Chief Executive Officers
- Chief Exploration Officers
- VPs of New Ventures
- VPs of Upstream
- VPs of Exploration

#### Geoservice Companies

- Chief Executive Officers
- Chief Operating Officers
- VPs of Africa – Multiclient
- VPs of New Ventures

#### Government & NOCs:

- National Oil Company CEOs
- Petroleum Commissioners
- Data Directors/Managers
- Directors of Petroleum
- Head of Exploration Planning and Management Department



### Who should participate

We have three days targeted towards different sectors. If you are interested in becoming or nominating a presenter submit your paper or session synopsis to our dedicated conference team, who will work with you to ensure the right target audience are invited to attend your session. Session formats are as follows:

#### National Oil Companies

Engage with Independents and Geoservice companies looking to develop new assets and invest in new ventures in the African Upstream. Present data and acreage to explorationists in the African upstream.

**Session time:** 30 minutes

**Presenters:** 1-2

#### Independent Oil Companies

Present projects and JVs to Heads of Upstream, Heads of New Ventures and Heads of Exploration from the most active operators across the globe looking to diversify and invest in new opportunities.

**Session time:** 15 minutes

**Presenters:** 1-2

#### Geoservice Companies

Present high-level overviews of new data and insights to your exact target market, and host private discussions regarding new opportunities.

**Session time:** 30 minutes

**Presenters:** 1-2

## How to get involved

### Presenting Opportunities

Become or nominate a presenter. Submit your paper or session synopsis to our dedicated conference team to the contact details below, who will work with you to ensure the right target audience are invited to attend your session.

#### Apply:

Please make your session submissions via the following link:

[www.africa-oilweek.com/speak2019](http://www.africa-oilweek.com/speak2019)

### Sponsorship Opportunities

Engage in new business, promote your business activities, data sets, farm down opportunities and network with an exclusive attendee list we invite on your behalf. There is no better way to meet your business objectives and get deals done.

#### Packages include:

BENEFIT	HEADLINE	HOST	ASSOCIATE
Speaking or moderation opportunity in the Prospect Forum (30 mins)	3	1	1
Pre-event branded invitation to session to nominated target attendees	X		
Full page Event Guide Advert or Projects Listing next to Prospect Forum agenda in Event Guide	X		
1/2 page Event Guide Advert or Projects Listing next to Prospect Forum agenda in Event Guide		X	X
Exclusive meeting or data room for Tuesday-Thursday of event	X		
Exclusive meeting or data room for designated day		X	
Logo placement on all Prospect Forum online and printed materials, including the onsite Prospects Country Review brochure	X	X	X
Logo on Prospect Forum stage backdrop	X	X	X
Logo on Prospect Forum holding slides	X		
Logo on Prospect Forum holding slides on designated day		X	
Company mentioned in all press releases pertaining to Prospect Forum	X		
Delegate passes to AOW	3	1	
<b>TOTAL</b>	<b>£40,000</b>	<b>£20,000</b>	<b>£10,000</b>
Available Opportunities	1	3	3





## Get in touch today for a tailored and personal package that will meet all of your business needs

**Conference Director**

Paul Sinclair  
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**Conference Producer**

Catriona McDavid  
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Thank you for giving me the opportunity to make a presentation at the Prospect Forum. Right after my presentation, there were more than 10 oil companies and about twenty service companies that want to come to Niger.

*Hamani Boubé, Director of Exploration and Production of Hydrocarbons  
Ministry of Petroleum – Republic of Niger*

