

Topics of discussion



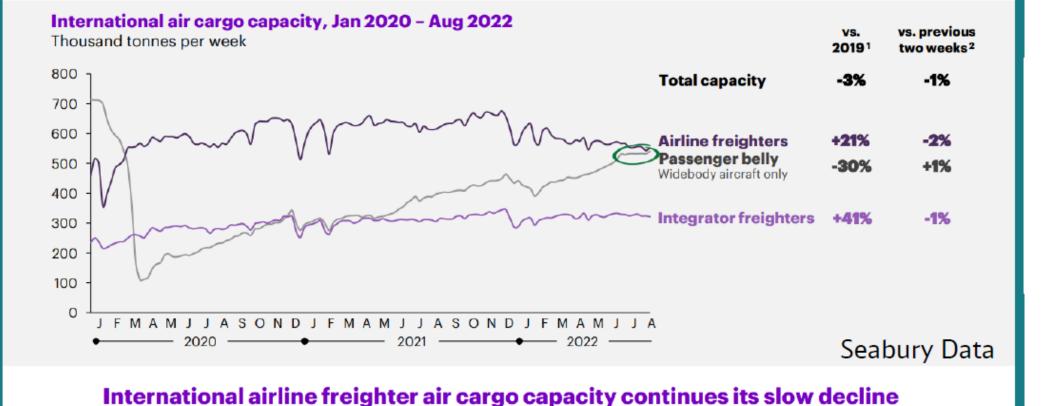
- 1. Current Market Conditions
- 2. Availability of Aircraft
- 3. Current Challenges
- 4. Forward Future

DB SCHENKER Americas





Global international air cargo capacity declined slightly in the last two weeks, with belly growth temporarily stagnating



DB SCHENKER Americas

Current Market Overview



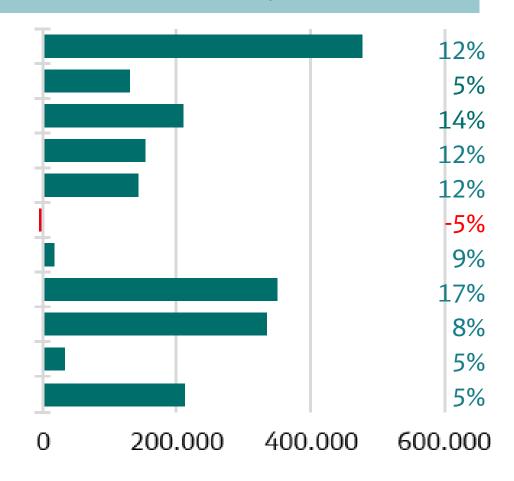
Industry Development last 12 Months

Absolute & percentage growth YOY last 12 months (incl. June 2022)

Most sectors are showing year-on-year growth over the last 12 months, only Live Animals are showing a negative growth

Most sectors are currently slowing or negative over April - June due to global economics





Source: Seabury Data

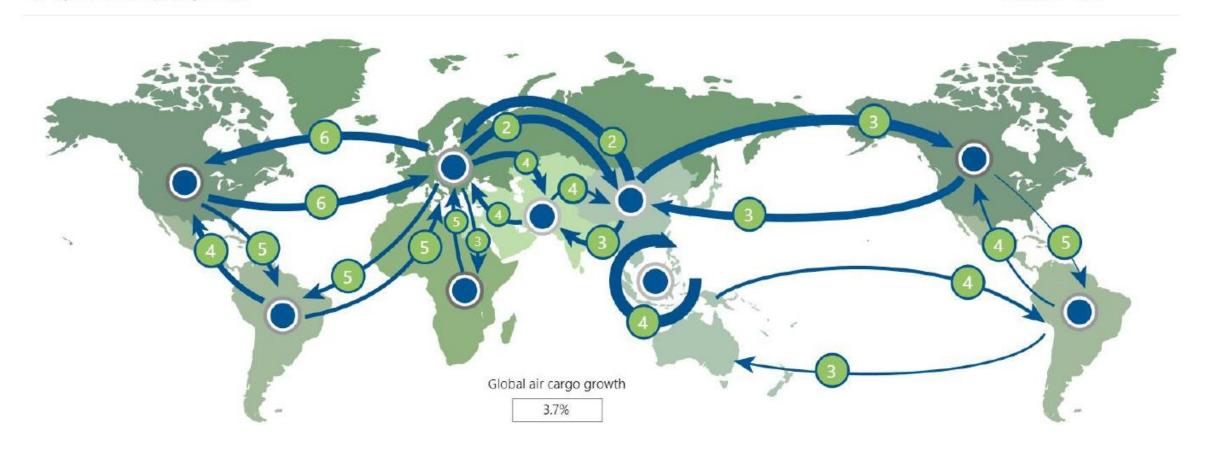
Global air trade – 5 Years Forecast Demand continues, but down from earlier forecasts...



Global market trends

YoY % growth for corresponding timespan

CAGR 2021 - 2026F







Aircraft Availability Landscape



Pre - 2020

- Airbus A380
- Boeing B-747 F
- Boeing B-777 F
- Airbus A-330 F
- Airbus A300 F
- Boeing B767 F
- Antonov AN225
- Antonov AN124
- Ilyshin IL-76 (Stage II / Stage IV)
- Lockheed L-100 /C-130
- Boeing B737 F (Freighter / Combi)

Current

- Airbus A380
- Boeing B-747 F (Final Delivery 2022)
- Boeing B-777 F
- Airbus A-330 F
- Airbus A300 F
- Boeing B767 F
- Antonov AN225
- Antonov AN124 (Decreased)
- Ilyshin IL-76 (Stage II / Stage IV) (Limited Operations)
- Lockheed L-100 /C-130
- Boeing B737 F / P2F
- Airbus A320 P2F

Future?

- Airbus A380 F?
- Boeing B-747 F
- Boeing B-777 F
- Airbus A-330 F / ______
- Airbus A300 F
- Boeing B767 F / E28
- Antonov AN225
- Antonov AN124 (Decreased)
- Ilyshin IL-76 (Stage II / Stage IV) (Limited Operations)
- Lockheed L-100 /C-130
- Boeing B737 F / P2F
- Airbus A320 P2F
- Former Military aircraft?

Current Challenges / Project Cargo



Palletized Cargo Equipment

Boeing B747 F

- Limited availability due to high General Cargo demand.
- High cost of charter operations off schedule.
- Older generation aircraft and variants currently in operation.
- Limited future operations due to fuel efficiency and maintenance.
- Crew availabilities.

Boeing B777 F

- No Nose Load capabilities / Side door only.
- Number in operation dedicated to scheduled operations.
- Crew Availabilities.

Airbus A330 /A300

Limited operational availabilities

Ramp Cargo Equipment

Antonov An124

- Single operator with global authorization
- Limited availability due to governmental obligations
- Geographical / Operational limitations
- High Cost

Ilyushin IL-76 Stage II/ Stage IV

- Geographical Limitations (Regulatory/Sanctions)
- Number of aircraft available
- Necessary equipment positioning / Costs

Lockheed L100-C130

- Areas of Operations
- Numbers of aircraft
- High cost

Current Challenges / Project Cargo



Aircraft Development Planning

- Boeing and Airbus are focusing on passenger industry recovery and manufacturing.
- Current focus is on Passenger to Freighter conversion of available aircraft to meet the Ecommerce demand. B777, B767, A330, A300, B737, A320.
- When Passenger demand returns on a global market, more freighter capacity will be available.
- Will there be an Airbus A380 Freighter?
- Will the Boeing continue the B747F Production?
- Will there be aircraft coming from the military?

Current Challenges / Project Cargo



What Does it all mean??

- Industry has previously designed solutions based on the air products available.
- Engineering and projects with longer lead times were depending on aircraft to meet delivery requirements.
- Longer term forecasting did not take the current state of the air cargo market into account.
- Diversion to Ocean will lead to additional time, reprograming of transportation planning and financial implications.
- Future planning will need dedicated discussions with more risk mitigation requirements.
- Capacity and demand will remain tight for the next 24-36 months.



The future for Project Cargo?

- New entry of Airbus Beluga / XL.
- Continuation of AN124 operations. Multiple carriers as options.
- Boeing B747 Freighters with existing aircraft.
- More engineering for smaller compact modular designs for B747 aircraft.
- Additional discussions with the aviation operations and manufacturing pushing the necessity and design of project friendly aircraft.
- Integrated partnerships with stakeholders for end to end solution design and execution.







Thank you